



## **PUBLIC DISCLOSURE**

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# **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

First Financial Bank, National Association  
Charter Number 47

One First Financial Plaza  
Terre Haute, IN 47808

Office of the Comptroller of the Currency

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**NOTE:** This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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## Overall CRA Rating

**Institution’s CRA Rating:** This institution is rated **Satisfactory**.

The following table indicates the performance level of First Financial Bank with respect to the Lending, Investment, and Service Tests:

Performance Levels	First Financial Bank Performance Tests		
	Lending Test*	Investment Test	Service Test
Outstanding	X		
High Satisfactory			X
Low Satisfactory		X	
Needs to Improve			
Substantial Noncompliance			

\*The lending Test is weighted more heavily than the investment and service tests when arriving at an overall rating.

The major factors that support this rating include:

- Overall rating of Satisfactory is derived from the strong lending test performance, adequate investment test performance, and good service test performance.
- The bank has excellent lending activity; a substantial majority of all loan products were originated inside the bank’s assessment areas and the borrower distribution of loans is excellent.
- The bank has an adequate level of qualified investments.
- The bank’s branch distribution is accessible to essentially all portions of the bank’s AAs; and management and directors provide a good level of community development services.

## Definitions and Common Abbreviations

The following terms and abbreviations are used throughout this performance evaluation, including the CRA tables. The definitions are intended to provide the reader with a general understanding of the terms, not a strict legal definition.

**Affiliate:** Any company that controls, is controlled by, or is under common control with another company. A company is under common control with another company if the same company directly or indirectly controls both companies. A bank subsidiary is controlled by the bank and is, therefore, an affiliate.

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the MA/assessment area.

**Census Tract (CT):** A small subdivision of metropolitan and other densely populated counties. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan areas. Census tracts generally have a population between 1,200 and 8,000 people, with an optimal size of 4,000 people. Their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community Development:** Affordable housing (including multifamily rental housing) for low- or moderate-income individuals; community services targeted to low- or moderate-income individuals; activities that promote economic development by financing businesses or farms that meet Small Business Administration Development Company or Small Business Investment Company programs size eligibility standards or have gross annual revenues of \$1 million or less; activities that revitalize or stabilize low- or moderate-income geographies, distressed or underserved nonmetropolitan middle-income geographies, or designated disaster areas; or loans, investments, and services that support, enable or facilitate projects or activities under HUD Neighborhood Stabilization Program criteria that benefit low-, moderate-, and middle-income individuals and geographies in the bank's assessment area(s) or outside the assessment area(s) provided the bank has adequately addressed the community development needs of its assessment area(s).

**Community Reinvestment Act (CRA):** the statute that requires the OCC to evaluate a bank's record of meeting the credit needs of its local community, consistent with the safe and sound operation of the bank, and to take this record into account when evaluating certain corporate applications filed by the bank.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family

households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Full Review:** Performance under the Lending, Investment, and Service Tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower distribution, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that conduct business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants, the amount of loan requested, the disposition of the application (e.g., approved, denied, and withdrawn, loan pricing, the lien status of the collateral, any requests for preapproval, and loans for manufactured housing).

**Home Mortgage Loans:** Such loans include home purchase, home improvement and refinancings, as defined in the HMDA regulation. These include loans for multifamily (five or more families) dwellings, manufactured housing and one-to-four family dwellings other than manufactured housing.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Limited Review:** Performance under the Lending, Investment, and Service Tests is analyzed using only quantitative factors (e.g., geographic distribution, borrower distribution, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the MA/assessment area.

**Median Family Income (MFI):** The median income determined by the U.S. Census Bureau every five years and used to determine the income level category of geographies. Also, the median income determined by the Federal Financial Institutions Examination Council (FFIEC) annually that is used to determine the income level category of individuals. For any given area, the median is the point at which half of the families have income above it and half below it.

**Metropolitan Area (MA):** Any metropolitan statistical area or metropolitan division, as defined by the Office of Management and Budget, and any other area designated as such by the appropriate federal financial supervisory agency.

**Metropolitan Division:** As defined by Office of Management and Budget, a county or group of counties within a Core Based Statistical Area that contains an urbanized population of at least 2.5 million. A Metropolitan Division consists of one or more main/secondary counties that represent an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area:** An area, defined by the Office of Management and Budget, as a core based statistical area associated with at least one urbanized area that has a population of at least 50,000. The Metropolitan Statistical Area comprises the central county or counties containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Other Products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA examination. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated Area:** A rated area is a state or multi-state metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multi-state metropolitan area, the institution will receive a rating for the multi-state metropolitan area.

**Small Loan(s) to Business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans.

**Small Loan(s) to Farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Tier One Capital:** The total of common shareholders' equity, perpetual preferred shareholders' equity with non-cumulative dividends, retained earnings and minority interests in the equity accounts of consolidated subsidiaries.

**Upper-Income:** Individual income that is at least 120 percent of the area median income, or a median family income that is at least 120 percent, in the case of a geography.

## Description of Institution

First Financial Bank, N.A. (FFB or bank) is a federally chartered national bank headquartered in Terre Haute, IN. FFB is the oldest national bank in Indiana and the fifth oldest in the United States. As of December 31, 2017, the bank had total assets of \$2.9 billion and tier one capital of \$370.1 million. FFB is wholly owned by First Financial Corporation (FFC), a \$3.0 billion holding company also headquartered in Terre Haute, IN. FFC is a publicly traded corporation on the NASDAQ stock exchange under the symbol "THFF". FFC owns and operates FFB Risk Management Co., Inc., a private insurance company. FFC is also affiliated with The Morris Plan Company of Terre Haute, a finance company for consumer loans, and First Chanticleer Company, a real estate holding company. FFB has two investment subsidiaries, Portfolio Management Specialist A and Portfolio Management Specialist B. FFB also has operating subsidiaries, which hold certain bank assets, Global Port. Ltd. Partners and First Financial Real Estate, LLC. These subsidiaries activities are not considered in the bank's CRA performance.

FFB is a multistate bank that operates 65 branches and 66 deposit-taking automated teller machines (ATMs). They have ten assessment areas (AAs) located in two states; Illinois and Indiana. The AAs are further detailed in the Selection of Areas for Full-Scope Review section below. According to the June 30, 2017 FDIC Deposit Market Share Report, FFB has deposits of \$2.4 billion. In the state of Illinois, the bank has a deposit market share of 0.16 percent, ranking them 67 out of 518 financial institutions. In the state of Indiana, the bank has a deposit market share of 1.29 percent, ranking them 21 out of 150 financial institutions.

FFB offers a traditional mix of loan and deposit products, as well as asset management services. They offer a full range of agricultural loans, business loans, conventional mortgages, home improvement loans, and consumer loans. They also offer Federal Housing Administration (FHA) and U.S. Department of Veteran Affairs (VA) mortgage loans. In addition to the bank's branch network and ATMs, they offer internet banking, mobile banking, banking by telephone, and banking by mail. The bank's goal is to be the premier financial services organization and provide the highest quality customer service in their market areas.

As of December 31, 2017, FFB's loan portfolio totaled \$1.8 billion. The portfolio is comprised of 47.1 percent commercial and commercial real estate, 18.6 percent residential real estate, 14.6 percent consumer, 14.0 percent agricultural and farm real estate, and 5.6 percent other loans and leases. Net loans and leases represent 62.5 percent of total assets and 75.7 percent of total deposits.

FFB did not have any legal, financial or other factors impeding the bank's ability to help meet the credit needs in its AAs. FFB received a "Satisfactory" rating at their last Community Reinvestment Act (CRA) evaluation, dated July 6, 2015.



## Scope of the Evaluation

### Evaluation Period/Products Evaluated

FFB was evaluated using the Large Bank procedures to assess the bank's record of meeting the credit needs of its community. Large Bank procedures include a lending test, investment test, and service test.

For the lending test, we evaluated home mortgage loans reported under the Home Mortgage Disclosure Act (HMDA) and small loans to businesses and farms reported under CRA. The evaluation period for the lending test is January 1, 2015 through December 31, 2017. Under the lending test, we performed separate analyses of 2015 through 2016 data and 2017 data. This is due to the changes instituted by the 2015 American Community Survey (ACS), which updated population and housing information. The ACS also resulted in changes to the income designations of some census tracts (CTs). The 2015 through 2016 analysis period will receive more weight than the 2017 analysis period, as this period represents a larger portion of the bank's lending activity. FFB did not change their lending strategy during the two analysis periods.

The evaluation period for community development (CD) loans, the investment test, and the service test is July 7, 2015 through December 31, 2017. This represents the time from the last CRA evaluation to the end of this evaluation period.

### Data Integrity

We tested the accuracy of FFB's HMDA and CRA lending data and determined it to be accurate. We also reviewed the appropriateness of CD activities provided for consideration in our evaluation. This included testing of CD loans, investments, and services submitted by FFB to determine if they met the regulatory definition for qualified CD activities. Only those activities meeting the regulatory definition were considered in this evaluation.

### Selection of Areas for Full-Scope Review

In each state where the bank has an office, a sample of AAs within that state was selected for full-scope reviews. Full-scope reviews consider performance context, quantitative, and qualitative factors. In general, the AAs selected for the full-scope review were chosen because they represented a significant portion of the bank's deposit base and lending business in that state. The remaining AAs in each state were analyzed using limited-scope procedures. Limited-scope procedures consider quantitative factors only. Refer to the Scope of Evaluation section under each state rating section for details regarding how we selected the areas for full-scope reviews.

### Ratings

The bank's overall rating is a blend of the state ratings. The state of Indiana received the most weight. By number of loans originated, Indiana represents 72.9 percent of lending. The state of Indiana also holds 67.7 percent of total deposits and 50.8 percent of total branches. By

number of loans originated, the state of Illinois represents 27.1 percent of lending, with 32.3 percent of total deposits and 49.2 percent of total branches.

The state ratings are based primarily on those areas that received full-scope reviews. Refer to the Scope of Evaluation section under each State Rating section for details regarding how the areas were weighted in arriving at the respective ratings.

By product type, home mortgage loans received the most weight, followed by small loans to businesses and small loans to farms. Home mortgage loans represented 45.9 percent of the bank's lending from January 1, 2015, through December 31, 2017. Small loans to businesses represented 37.3 percent of lending and small loans to farms represented 16.7 percent of lending.

### **Inside/Outside Ratio**

This ratio is a bank-wide calculation and not calculated by individual rating area or AA. Analysis is limited to bank originations and purchases and does not include any affiliate data. For the combined three-year evaluation period, FFB originated a substantial majority of all loan products inside the bank's AAs (91.7 percent). The percentage by number of loans originated inside the AAs by loan type are as follows: 94.5 percent of home mortgage loans, 90.6 percent of small loans to businesses, and 87.1 percent of small loans to farms.

## **Discriminatory or Other Illegal Credit Practices Review**

Pursuant to 12 C.F.R. §25.28(c) or §195.28(c), respectively, in determining a national bank's or federal savings association's (collectively, bank) CRA rating, the OCC considers evidence of discriminatory or other illegal credit practices in any geography by the bank, or in any assessment area by an affiliate whose loans have been considered as part of the bank's lending performance. As part of this evaluation process, the OCC consults with other federal agencies with responsibility for compliance with the relevant laws and regulations, including the U.S. Department of Justice, the U.S. Department of Housing and Urban Development, and the Consumer Financial Protection Bureau, as applicable.

The OCC has not identified that this bank has engaged in discriminatory or other illegal credit practices that require consideration in this evaluation.

The OCC will consider any information that this bank engaged in discriminatory or other illegal credit practices, identified by or provided to the OCC before the end of the institution's next performance evaluation in that subsequent evaluation, even if the information concerns activities that occurred during the evaluation period addressed in this performance evaluation.

## State Rating

### State of Indiana

#### **CRA Rating for Indiana: Satisfactory**

**The lending test is rated: Outstanding**

**The investment test is rated: Low Satisfactory**

**The service test is rated: High Satisfactory**

The major factors that support these ratings include:

- An excellent level of lending for home mortgage loans and an excellent level of lending for small loans to businesses and farms;
- An overall good geographic distribution, as evidenced by good home mortgage loan performance, excellent small loans to businesses performance, and adequate small loans to farms performance;
- An overall excellent borrower distribution, as evidenced by excellent home mortgage, good small loans to businesses, and excellent small loans to farms performance;
- A good level of CD lending, which had a positive impact on the lending test;
- An adequate level of qualified investments;
- A branch distribution that is accessible to essentially all portions of the bank's AAs; and
- A good level of CD services that are adequately responsive to community needs.

### **Description of Institution's Operations in Indiana**

FFB has five AAs within the state of Indiana rating area. The AAs include:

- Evansville MSA (portion of MSA 21780) - Vanderburgh County
- Indianapolis MSA (portion of MSA 26900) - Putnam County
- Parke, IN non-MSA – Parke County
- Southwestern IN non-MSA - Daviess, Gibson, a portion of Greene, and Knox Counties
- Terre Haute MSA (MSA 45460) - Clay, Sullivan, Vermillion, and Vigo Counties.

The non-MSA AAs were combined for analysis purposes in this evaluation and will be referred to as the IN non-MSA AA.

The bank operates 33 branches in the state of Indiana. There were no branch openings and three branch closings in the state during the evaluation period. FFB has 36 deposit-taking ATMs within Indiana, representing 54.5 percent of their deposit-taking ATM network.

Refer to the community profiles for the state of Indiana in appendix C for detailed demographics and other performance context information for assessment areas that received full-scope reviews.

## **Scope of Evaluation in Indiana**

For the state of Indiana, we completed full-scope reviews of the IN non-MSA AA and the Terre Haute MSA AA. We performed limited-scope reviews of the Evansville MSA AA and the Indianapolis MSA AA. The Terre Haute MSA AA is weighted most heavily in arriving at the overall conclusion for the state, as the bank's largest market share of loans and deposits is concentrated in this area. Of the bank's loans in Indiana, 70.2 percent were originated in the Terre Haute MSA AA, 24.8 percent in the IN non-MSA AA, 3.8 percent in the Indianapolis MSA AA, and 1.2 percent in the Evansville MSA AA. Of the bank's deposits in Indiana, 81.8 percent are in the Terre Haute MSA AA, 16.3 percent are in the IN non-MSA AA, 1.5 percent are in the Indianapolis MSA AA, and 0.4 percent are in the Evansville MSA AA. The Terre Haute MSA AA also has the most branches within the state, with 66.7 percent of branches, followed by the IN non-MSA AA, with 27.3 percent of branches. The Evansville and Indianapolis MSA AAs each contain 3.0 percent of the state's branches. The Indiana state rating is based primarily on the results of the areas that received full-scope reviews.

Refer to the table in Appendix A: Scope of Examination for additional information.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN INDIANA**

### **LENDING TEST**

#### **Conclusions for Areas Receiving Full-Scope Reviews**

The bank's performance under the lending test in Indiana is rated "Outstanding". Based on full-scope reviews, the bank's performance in the IN non-MSA AA is excellent and in the Terre Haute MSA AA is excellent.

#### **Lending Activity**

The bank's overall lending activity in the state of Indiana is excellent, considering the strong competition for all types of loans in the bank's AAs. The bank's excellent performance in originating home mortgage loans and small loans to businesses and farms when compared to its competitors supports this conclusion.

Refer to Table 1 Lending Volume in the state of Indiana section of appendix D for the facts and data used to evaluate the bank's lending activity.

Terre Haute MSA AA

FFB's lending activity in the Terre Haute MSA AA is excellent. Home mortgage lending activity is excellent and small business and small farm lending activity is excellent, considering competition in the AA.

Based upon June 30, 2017 FDIC Deposit Market Share data, FFB achieved a 49.9 percent market share of deposits, ranking them first among nine financial institutions in the AA. Based upon 2017 Peer Mortgage Data, FFB achieved a 17.9 percent market share of home mortgage loans, ranking first among 236 reporting lenders. Given the competition from the other reporting lenders in the AA and the bank's high ranking among those lenders, home mortgage lending activity is excellent.

FFB achieved a 24.1 percent market share of small loans to businesses, ranking first among 58 reporting lenders. FFB also achieved a 59.9 percent market share of small loans to farms, ranking first among 34 reporting lenders. The small business and small farm lending activity is excellent, given the bank's market share and ranking.

IN non-MSA AA

FFB's lending activity in the IN non-MSA AA is excellent. Home mortgage lending activity is excellent and small business and small farm lending activity is excellent, considering competition in the AA.

Based upon June 30, 2017 FDIC Deposit Market Share data, FFB achieved an 11.2 percent market share of deposits, ranking them third among 18 financial institutions in the AA. Based upon 2017 Peer Mortgage Data, FFB achieved a 4.6 percent market share of home mortgage loans, ranking fifth among 231 reporting lenders. Given the competition from the other reporting lenders in the AA and the bank's high ranking among those lenders, home mortgage lending activity is excellent.

FFB achieved an 11.0 percent market share of small loans to businesses, ranking second among 63 reporting lenders. FFB also achieved a 22.9 percent market share of small loans to farms, ranking second among 34 reporting lenders. The small business and small farm lending activity is excellent, given the bank's market share and ranking.

**Distribution of Loans by Income Level of the Geography**

Overall, the geographic distribution of loans is good. The geographic distribution of home mortgage loans is good. The distribution of small loans to businesses is excellent and distribution of small loans to farms is adequate.

***Home Mortgage Loans***

Overall, the geographic distribution of home mortgage loans is good.

Refer to Table O in the state of Indiana section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations/purchases.

Terre Haute MSA AA

Overall, the geographic distribution of home mortgage loans in the Terre Haute MSA AA is adequate.

FFB's geographic distribution of home mortgage loans in 2015 through 2016 is adequate. The percentage of the bank's loans originated in low-income geographies is below the percentage of owner-occupied housing units but is near to aggregate lending in these geographies. The percentage of loans originated in moderate-income geographies is below the percentage of owner-occupied housing units and below aggregate lending in moderate-income geographies.

FFB's geographic distribution of home mortgage loans in 2017 is good. The percentage of loans in moderate-income geographies is near to the percentage of owner-occupied housing and near to aggregate lending. The percentage of loans in low-income geographies is below the percentage of owner-occupied housing and is near to aggregate lending. Considering only 2.7 percent of housing in these geographies are owner-occupied and only 1.4 percent of aggregate lending is in these geographies, the bank's performance is adequate.

IN non-MSA AA

Overall, the geographic distribution of home mortgage loans in the IN non-MSA AA is excellent. This conclusion is based upon FFB's performance in moderate-income geographies. There are no low-income geographies within this AA.

FFB's geographic distribution of home mortgage loans in 2015 through 2016 is excellent. The percentage of loans in moderate-income geographies exceeds the percentage of owner-occupied housing units and exceeds aggregate lending in these geographies.

FFB's geographic distribution of home mortgage loans in 2017 is excellent. The percentage of loans in moderate-income geographies exceeds the percentage of owner-occupied housing units and exceeds aggregate lending in these geographies.

***Small Loans to Businesses***

Overall, the geographic distribution of small loans to businesses is excellent.

Refer to Table Q in the state of Indiana section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to businesses.

Terre Haute MSA AA

The overall geographic distribution of small loans to businesses in the Terre Haute MSA AA is excellent.

FFB's geographic distribution of small loans to businesses in 2015 through 2016 is excellent. The percentage of small loans to businesses in low-income geographies exceeds the

percentage of businesses in those geographies and is near to aggregate lending. The percentage of small loans in moderate-income geographies is near to the percentage of businesses and near to aggregate lending in those geographies.

FFB's geographic distribution of small loans to businesses in 2017 is good. The percentage of small loans to businesses in low-income geographies exceeds the percentage of businesses in those geographies and exceeds aggregate lending. The percentage of small loans in moderate-income geographies is below the percentage of businesses and below aggregate lending in those geographies.

#### IN non-MSA AA

The overall geographic distribution of small loans to businesses in the IN non-MSA AA is good.

FFB's geographic distribution of small loans to businesses in 2015 through 2016 is excellent. There were no low-income geographies in the AA during this review period. The percentage of small loans to businesses originated in moderate-income geographies is near to the percentage of businesses located in moderate-income geographies and exceeds aggregate lending in these geographies.

FFB's geographic distribution of small loans to businesses in 2017 is adequate. There were no low-income geographies in the AA during this review period. The percentage of small loans to businesses originated in moderate-income geographies is below the percentage of businesses in moderate-income geographies and below aggregate lending.

#### ***Small Loans to Farms***

Overall, the geographic distribution of small loans to farms is adequate.

Refer to Table S in the state of Indiana section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to farms.

#### Terre Haute MSA AA

The overall geographic distribution of small loans to farms in the Terre Haute MSA AA is adequate.

FFB's geographic distribution of small loans to farms in 2015 through 2016 is adequate. The percentage of small loans in moderate-income geographies is below the percentage of farms and below aggregate lending in these geographies. The bank did not make any loans in moderate-income geographies; however, there are only 15 farms located in the moderate-income CTs, or 2.6 percent, and only 0.6 percent of aggregate loans were originated in these geographies. The percentage of small loans to farms in low-income geographies is below the percentage of small farms in these geographies. While the bank did not make any small loans to farms in low-income geographies, only 1.0 percent of farms are located in these geographies and there was no aggregate lending in these geographies.



FFB's geographic distribution of small loans to farms in 2017 is adequate. The percentage of small loans to farms in low-income geographies is below the percentage of small farms in these geographies. While the bank did not make any small loans to farms in low-income geographies, only 1.0 percent of farms are located in these geographies and there was no aggregate lending in these geographies. The percentage of small loans in moderate-income geographies is below the percentage of farms and below aggregate lending in these geographies. The bank did not make any loans in moderate-income geographies; however, there are only 25 farms located in the moderate-income CTs, or 4.3 percent, and only 0.6 percent of aggregate loans were originated in these geographies.

### IN non-MSA AA

The overall geographic distribution of small loans to farms in the IN non-MSA AA is good. FFB's geographic distribution of small loans to farms was good. There were no low-income geographies within the AA.

FFB's geographic distribution of small loans to farms in 2015 through 2016 is excellent. The percentage of small loans to farms originated in moderate-income geographies is near to the percentage of farms located in moderate-income geographies and exceeds aggregate lending in these geographies.

FFB's geographic distribution of small loans to farms in 2017 is adequate. The percentage of small loans to farms originated in moderate-income geographies is below the percentage of farms located in those geographies and below aggregate lending. However, there are only 35 farms located in the moderate-income CTs and given competition for these loans, the bank's performance is adequate.

### ***Lending Gap Analysis***

We reviewed summary reports and maps and analyzed FFB's lending activity over the evaluation period to identify any gaps in the geographic distribution of loans. We did not identify any unexplained conspicuous gaps in the state of Indiana.

### **Distribution of Loans by Income Level of the Borrower**

Overall, the borrower distribution of loans is excellent. The borrower distribution of home mortgage loans is excellent. The distribution of small loans to businesses is good and the distribution of small loans to farms is excellent.

### ***Home Mortgage Loans***

Overall, the bank's borrower distribution of home mortgage loans is excellent.

Refer to Table P in the state of Indiana section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

Terre Haute MSA AA

The overall borrower distribution of home mortgage loans in the Terre Haute MSA AA is good.

FFB's borrower distribution of home mortgage loans in 2015 through 2016 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending. The percentage of loans to low-income borrowers exceeds aggregate lending, but is well below the percentage of low-income families. There are 11.8 percent of families living below the poverty level, making it difficult to qualify for a mortgage loan.

FFB's borrower distribution of home mortgage loans in 2017 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending. The percentage of loans to low-income borrowers exceeds aggregate lending, but is well below the percentage of low-income families. Families living below the poverty level total 12.8 percent.

IN non-MSA AA

The overall borrower distribution of home mortgage loans in the IN non-MSA AA is excellent.

FFB's borrower distribution of home mortgage loans in 2015 through 2016 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending. The percentage of loans to low-income borrowers is below the percentage of low-income families but exceeds aggregate lending. There are 9.7 percent of families living below the poverty level.

FFB's borrower distribution of home mortgage loans in 2017 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending. The percentage of loans to low-income borrowers is below the percentage of low-income families and exceeds aggregate lending. There are 9.7 percent of families living below the poverty level.

***Small Loans to Businesses***

Overall, the bank's borrower distribution of small loans to businesses is good.

Refer to Table R in the state of Indiana section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's origination and purchase of small loans to businesses.

Terre Haute MSA AA

The overall borrower distribution of small loans to businesses in the Terre Haute MSA AA is good.

FFB's borrower distribution of small loans to businesses in 2015 through 2016 is good. The percentage of small loans to small businesses (businesses with gross annual revenues of \$1.0

million or less) is below the percentage of small businesses in the AA. This performance is enhanced by the percentage of bank loans exceeding aggregate lending.

FFB's borrower distribution of small loans to businesses in 2017 is good. The percentage of small loans to small businesses is below the percentage of small businesses in the AA. This performance is enhanced by the percentage of bank loans exceeding aggregate lending.

#### IN non-MSA AA

The overall borrower distribution of small loans to businesses in the IN non-MSA AA is excellent.

FFB's borrower distribution of small loans to businesses in 2015 through 2016 is excellent. The percentage of small loans to small businesses is near to the percentage of small businesses in the AA. This performance is enhanced by the percentage of bank loans exceeding aggregate lending.

FFB's borrower distribution of small loans to businesses in 2017 is good. The percentage of small loans to small businesses is below the percentage of small businesses in the AA. This performance is enhanced by the percentage of bank loans exceeding aggregate lending.

#### ***Small Loans to Farms***

Overall, the bank's borrower distribution of small loans to farms is excellent.

Refer to Table T in the state of Indiana section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's origination/purchase of small loans to businesses.

#### Terre Haute MSA AA

The overall borrower distribution of small loans to farms in the Terre Haute MSA AA is excellent.

FFB's borrower distribution of small loans to farms in 2015 through 2016 is excellent. The percentage of small loans to small farms (farms with gross annual revenues of \$500,000 or less) is near to the percentage of small farms in the AA and exceeds aggregate lending.

FFB's borrower distribution of small loans to farms in 2017 is excellent. The percentage of small loans to small farms is near to the percentage of small farms in the AA and exceeds aggregate lending.

#### IN non-MSA AA

The overall borrower distribution of small loans to farms in the IN non-MSA AA is good.

FFB's borrower distribution of small loans to farms in 2015 through 2016 is good. The percentage of small loans to small farms is below the percentage of small farms in the AA. This performance is enhanced by the percentage of bank loans exceeding aggregate lending.

FFB's borrower distribution of small loans to farms in 2017 is excellent. The percentage of small loans to small farms is near to the percentage of small farms in the AA and exceeds aggregate lending.

## **Community Development Lending**

In Indiana, FFB has a relatively high level of CD loans that are responsive to community needs. This performance had a positive impact on the lending test.

Refer to Table 1 Lending Volume in the state of Indiana section of appendix D for the facts and data used to evaluate the bank's level of community development lending. This table includes all CD loans, including multifamily loans that also qualify as CD loans.

### Terre Haute MSA AA

FFB's relatively high level of CD lending has a positive impact on its overall lending performance in the Terre Haute MSA AA. The bank originated two CD loans in the AA during the evaluation period, totaling \$16.9 million, or 8.2 percent of allocated tier 1 capital. The loans supported a non-profit organization providing community services in the AA and aided in the improvement of a school primarily serving LMI students.

### IN non-MSA AA

FFB is a leader in providing CD loans within this AA and this has a significantly positive impact on its overall lending performance in the IN non-MSA AA. The bank originated six CD loans in the AA during the evaluation period, totaling \$7.5 million, or 18.3 percent of allocated tier 1 capital. The loans supported non-profit organizations providing community services and affordable housing opportunities, and supported job creation.

## **Product Innovation and Flexibility**

FFB's use of flexible products have a positive impact on lending test performance in the state of Indiana. While the products are not innovative, they do offer flexibility for borrowers who do not qualify for, or would have difficulty obtaining, traditional financing.

The bank offers a mix of government insured mortgage loans, which offer no or low down payment options. These programs include FHA, USDA Rural Development, and Freddie Mac loans. During the review period the bank originated 72 USDA Rural Development loans, totaling \$5.1 million. They also participate in the Homeownership Opportunities Program offered through the Federal Home Loan Bank of Indianapolis, which offers grants to assist first-time homebuyers with down payments and closing costs. Borrowers must be at or below 80 percent of the median family income to qualify. The bank originated two loans during the review period under this program.

They also offer small business loans in partnership with the SBA to entrepreneurs who cannot obtain traditional financing. The bank originated 44 SBA loans during the review period, totaling \$11.0 million.

### **Conclusions for Areas Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the lending test in the Evansville and Indianapolis MSA AAs is not inconsistent with the bank's overall "Outstanding" performance under the lending test in Indiana.

Refer to Table 1 and Tables O through T in the state of Indiana section of appendix D for the facts and data that support these conclusions.

## **INVESTMENT TEST**

### **Conclusions for Areas Receiving Full-Scope Reviews**

The bank's performance under the investment test in Indiana is rated "Low Satisfactory". Based on full-scope reviews, the bank's performance in the Terre Haute MSA AA is adequate and the bank's performance in the IN non-MSA AA is adequate.

Refer to Table 14 in the state of Indiana section of appendix D for the facts and data used to evaluate the bank's level of qualified investments.

#### Terre Haute MSA AA

The bank's performance in the Terre Haute MSA AA is adequate, due to the adequate responsiveness to meeting community development needs and occasional use of innovative investments. One innovative investment is that the bank pays for bus transportation in the City of Terre Haute on the first Friday of each month, where the majority of geographies are low- and moderate-income. All bus transportation on that day is covered by the bank, not just the stops by local branches. This innovativeness and response to needs pulls up the poor level of investment. FFB made 55 investments, totaling \$1.3 million, during the evaluation period. This represents 0.6 percent of allocated tier 1 capital. This includes the current outstanding balance of one prior period investment, totaling \$711,000. There is an additional \$25,000 unfunded commitment on this investment. Community contacts noted a need for more funding for non-profit organizations in the AA; 48 of the 55 investments were focused on organizations providing services to LMI individuals, most of which were non-profits.

#### IN non-MSA AA

The bank's performance in the IN non-MSA AA is adequate. Both the level and responsiveness to community development needs are adequate. There was no use of innovative or complex investments in this AA. FFB made 22 investments, totaling \$954,821, during the evaluation period. This represents 2.3 percent of allocated tier 1 capital. This included the outstanding balance of one prior period investment, totaling \$931,535, which supported a school district where the majority of students receive free or reduced cost lunch. The remaining investments

were focused on organizations providing community services to LMI individuals and economic development.

### Investments – Statewide

In addition to the CD investments that directly benefit the bank's AAs, FFB made one qualifying investment, totaling \$3.8 million. The investment is in an SBA 504 loan pool, and represents 1.50 percent of allocated tier 1 capital for the state. Management ensured that there were loans to businesses in their AAs within the pool equal to their total investment.

### **Conclusions for Area Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the investment test in the Evansville MSA AA and the Indianapolis MSA AA is inconsistent with the bank's overall "Low Satisfactory" performance under the investment test in Indiana. In the Evansville MSA AA the bank's performance is weaker than the bank's overall performance in the state. FFB made four qualified investments, totaling \$3,233, or 0.3 percent of allocated tier 1 capital. In the Indianapolis MSA AA the bank's performance is stronger than the bank's overall performance in the state. FFB made three qualified investments, totaling \$350,702, or 9.7 percent of allocated tier 1 capital.

Refer to Table 14 in the state of Indiana section of appendix D for the facts and data that support these conclusions.

## **SERVICE TEST**

### **Conclusions for Areas Receiving Full-Scope Reviews**

The bank's performance under the service test in Indiana is rated "High Satisfactory". Based on full-scope reviews, the bank's performance in the Terre Haute MSA and the IN non-MSA AAs is good.

### **Retail Banking Services**

FFB is accessible to essentially all portions of the AA, particularly LMI individuals when considering branches that are in or in close proximity to LMI geographies. The branch distribution is excellent within the non-MSA IN AA and adequate within the Terre Haute MSA AA. Branch changes have not adversely affected access to LMI individuals. Business hours and services do not vary in a way that inconveniences LMI individuals. Refer to Table 15 in the state of Indiana section of appendix D for the facts and data used to evaluate the distribution of the bank's branch delivery system and branch openings and closings.

### Terre Haute MSA AA

FFB's branch distribution in the Terre Haute MSA AA is adequate. Branches are reasonably accessible to essentially all portions of the AA, particularly LMI individuals, when considering those branches that are in or in close proximity to LMI geographies. There are no branches

located in low-income geographies; however, only 4.9 percent of the population lives in these geographies. There are three branches located within one mile of low-income geographies, increasing accessibility. The bank has two branches, or 9.1 percent of their branch distribution in the AA, located in a moderate-income geographies, where 19.2 percent of the population resides. Additionally, there are six branches located within one mile of moderate-income geographies. When considering the branches in close proximity, the percentage of branches serving moderate-income geographies exceeds the percentage of the population in those geographies.

Branch openings and closings have not adversely affected the accessibility of the bank's delivery systems. The bank did not open any branches and closed one branch during the evaluation period. The closed branch was located in a middle-income CT. Branch hours and services do not vary in a way that would inconvenience portions of the AA, particularly LMI individuals. Services offered and banking hours are comparable among locations regardless of the income level of the geography.

Management complements its traditional service delivery methods with certain alternative delivery processes, including online banking, mobile banking, ATMs, and telephone banking; these delivery methods provide increased access to banking services throughout all areas in the AA. We placed no significant weight on these alternative delivery systems, as the bank did not maintain metrics to determine their effectiveness in helping to meet the credit needs of LMI individuals.

#### IN non-MSA AA

FFB's branch distribution in the IN non-MSA AA is excellent. Branches are readily accessible to all portions of the AA, particularly LMI individuals, when considering those branches that are in or in close proximity to LMI geographies. There are no low-income CTs in the AA. The bank has one branch, or 11.1 percent of their branch distribution in the AA, located in a moderate-income geography, where 14.0 percent of the population resides. Additionally, there are two branches located within one mile of moderate-income geographies. When considering the branches in close proximity, the percentage of branches serving moderate-income geographies exceeds the percentage of the population in those geographies.

Branch openings and closings have not adversely affected the accessibility of the bank's delivery systems. The bank did not open any branches and closed two branches during the evaluation period. The bank closed one branch in a middle-income CT and one in an upper-income CT. Branch hours and services do not vary in a way that would inconvenience portions of the AA, particularly LMI individuals. Services offered and banking hours are comparable among locations regardless of the income level of the geography.

Management complements its traditional service delivery methods with certain alternative delivery processes, including online banking, mobile banking, ATMs, and telephone banking; these delivery methods provide increased access to banking services throughout all areas in the AA. We placed no significant weight on these alternative delivery systems, as the bank did not maintain metrics to determine their effectiveness in helping to meet the credit needs of LMI individuals.

## **Community Development Services**

FFB's performance in providing CD services is at a relatively high level. In the Terre Haute MSA AA the performance is excellent. In the IN non-MSA AA the performance is adequate.

### Terre Haute MSA AA

In the Terre Haute MSA AA, FFB's performance in providing CD services is excellent. Within the AA, 29 employees provided services to 32 different organizations. In the AA, many employees participated in more than one CD service and multiple employees provided CD services to the same organization. Of the services performed, 39 demonstrated leadership by serving on the board or committee of the organizations. Twenty-four organizations provide community services which support LMI individuals, five organizations support economic development, two support affordable housing initiatives, and one serves to revitalize/stabilize areas. Additionally within the AA, FFB hosted two first time homebuyer seminars during 2017 that benefitted the 32 attendees. Given 22 of the bank's 32 branches in the state are located in this AA, this is considered an excellent level of CD services.

### IN non-MSA AA

In the IN non-MSA AA, FFB's performance in providing CD services is adequate. Within the AA, five employees provided services to seven different organizations. Of the services performed, six demonstrated leadership by serving on the board or committee of the organizations. Five organizations provide community services which support LMI individuals, five organizations support economic development, and one supports affordable housing initiatives. Given nine of the bank's 33 branches in the state are located in this AA, this is considered an adequate level of CD services.

## **Conclusions for Areas Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the service test in the Evansville MSA and Indianapolis MSA AAs is inconsistent with the bank's overall "High Satisfactory" performance under the service test in Indiana. In the Evansville MSA and Indianapolis MSA AAs, the bank's performance is weaker than the bank's overall performance in the state. Weaker performance was based on an adequate branch distribution and an adequate level of CD services. Performance differences were not significant enough to impact the state's overall service test rating.

Refer to Table 15 in the state of Indiana section of appendix D for the facts and data that support these conclusions.



## State Rating

### State of Illinois

#### CRA Rating for Illinois: Satisfactory

The lending test is rated: **High Satisfactory**

The investment test is rated: **Low Satisfactory**

The service test is rated: **High Satisfactory**

The major factors that support this rating include:

- An excellent level of lending for home mortgage loans and an excellent level of lending for small loans to businesses and farms;
- An overall adequate geographic distribution, as evidenced by good home mortgage loan performance, adequate small loans to businesses performance, and adequate small loans to farms performance;
- An overall excellent borrower distribution, as evidenced by excellent home mortgage, excellent small loans to businesses, and excellent small loans to farms performance;
- An adequate level of qualified investments;
- A branch distribution that is readily accessible to all portions of the bank's AAs; and
- A good level of CD services that are adequately responsive to community needs.

### Description of Institution's Operations in Illinois

FFB has five AAs within the state of Illinois rating area. The AAs include:

- Bloomington, IL MSA (MSA 14060) – McLean County
- Champaign-Urbana, IL MSA (portion of MSA 16580) – only Champaign County
- Danville, IL MSA (MSA 19180) – Vermilion County
- Eastern IL non-MSA – Clark, Coles, Crawford, Cumberland, Edgar, Franklin, Jasper, Jefferson, Lawrence, Marion, Richland, and Wayne Counties
- Livingston, IL non-MSA – Livingston County

The non-MSA AAs (Eastern IL and Livingston) were combined for analysis purposes in this evaluation and will be referred to as the IL non-MSA AA. At the beginning of the evaluation period, the bank had an additional AA in the state of Illinois, the non-MSA county of Montgomery. The bank closed their only branch in this county and removed it as an AA on July 22, 2016. The closure was due to significant competition for loans and deposits within the county. The bank did not make any loans in Montgomery County from January 1, 2015 through July 22, 2016. Community development lending, investment, and service activity for Montgomery County were considered in the evaluation of the IL non-MSA AA during the time the branch was open.

The bank operates 32 branches in the state of Illinois. There were no branch openings and three branch closings in the state during the evaluation period, which includes the branch in Montgomery County mentioned above. FFB has 30 deposit-taking ATMs within Illinois, representing 45.5 percent of their deposit-taking ATM network.

Refer to the community profiles for the state of Illinois in appendix C for detailed demographics and other performance context information for assessment areas that received full-scope reviews.

## **Scope of Evaluation in Illinois**

For the state of Illinois, we completed full-scope reviews of the Danville MSA AA and the IL non-MSA AA. We performed limited-scope reviews of the Bloomington MSA AA and the Champaign MSA AA. The IL non-MSA AA is weighted most heavily in arriving at the overall conclusion for the state, as the bank's largest market share of loans and deposits is concentrated in this area. Of the bank's loans in Illinois, 60.7 percent were originated in the IL non-MSA AA, 21.7 percent in the Danville MSA AA, 9.9 percent in the Champaign MSA AA, and 7.7 percent in the Bloomington MSA AA. Of the bank's deposits in Illinois, 57.8 percent are in the IL non-MSA AA, 25.0 percent in the Danville MSA AA, 10.7 percent in the Champaign MSA AA, and 6.5 percent in the Bloomington MSA AA. The IL non-MSA AA also has the most branches within the state, with 59.4 percent of branches, followed by the Danville MSA AA, with 18.7 percent of branches. The Champaign MSA AA accounts for 12.5 percent of the state's branches and the Bloomington MSA AA accounts for 9.4 percent of the state's branches. The Illinois state rating is based primarily on the results of the areas that received full-scope reviews.

Refer to the table in Appendix A: Scope of Examination for additional information.

## **CONCLUSIONS WITH RESPECT TO PERFORMANCE TESTS IN ILLINOIS**

### **LENDING TEST**

#### **Conclusions for Areas Receiving Full-Scope Reviews**

The bank's performance under the lending test in Illinois is rated "High Satisfactory". Based on full-scope reviews, the bank's performance in the Danville MSA AA is excellent and in the IL non-MSA AA is good.

#### **Lending Activity**

The bank's overall lending activity in the state of Illinois is excellent, considering the strong competition for all types of loans in the bank's AAs. When compared to its competitors, the bank has excellent performance in originating home mortgage loans and small loans to businesses and farms.

Refer to Table 1 Lending Volume in the state of Illinois section of appendix D for the facts and data used to evaluate the bank's lending activity.

### IL non-MSA AA

FFB's lending activity in the IL non-MSA AA is excellent. Home mortgage lending activity is excellent and small business and small farm lending activity is excellent, considering competition in the AA.

Based upon June 30, 2017 FDIC Deposit Market Share data, FFB achieved a 6.3 percent market share of deposits, ranking them third among 59 financial institutions in the AA. Based upon 2017 Peer Mortgage Data, FFB achieved a 3.3 percent market share of home mortgage loans, ranking sixth among 319 reporting lenders. Given the competition from the other reporting lenders in the AA and the bank's high ranking among those lenders, home mortgage lending activity is excellent.

FFB achieved a 4.7 percent market share of small loans to businesses, ranking eighth among 84 reporting lenders. The top five business lenders account for 48.9 percent of lending in the AA, creating strong competition for loans. Further, three of the top five lenders are national credit card lenders and FFB's average loan size is considerably larger than four of the five top lenders. FFB also achieved a 12.5 percent market share of small loans to farms, ranking third among 34 reporting lenders. The small business and small farm lending activity is excellent.

### Danville MSA AA

FFB's lending activity in the Danville MSA AA is excellent. Home mortgage lending activity is excellent and small business and small farm lending activity is excellent, considering competition in the AA.

Based upon June 30, 2017 FDIC Deposit Market Share data, FFB achieved a 17.3 percent market share of deposits, ranking them second among 16 financial institutions in the AA. Based upon 2017 Peer Mortgage Data, FFB achieved a 5.4 percent market share of home mortgage loans, ranking third among 126 reporting lenders. Given the competition from the other reporting lenders in the AA and the bank's high ranking among those lenders, home mortgage lending activity is excellent.

FFB achieved an 11.2 percent market share of small loans to businesses, ranking second among 43 reporting lenders. FFB also achieved a 10.1 percent market share of small loans to farms, ranking fourth among 14 reporting lenders. Considering the top three small farm lenders accounted for 78.3 percent of lending, the bank's market share is considerable. The small business and small farm lending activity is excellent, given the bank's market share and ranking.

## **Distribution of Loans by Income Level of the Geography**

Overall, the geographic distribution of loans is adequate. The geographic distribution of home mortgage loans is good. The distribution of small loans to businesses and small loans to farms is adequate.

### ***Home Mortgage Loans***

The geographic distribution of home mortgage loans is good.

Refer to Table O in the state of Illinois section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's home mortgage loan originations/purchases.

#### IL non-MSA AA

The geographic distribution of home mortgage loans in the IL non-MSA AA is good.

FFB's geographic distribution of home mortgage loans in 2015 through 2016 is good. The percentage of loans in moderate-income geographies is near to the percentage of owner-occupied housing units and near to aggregate lending in these geographies. According to the 2010 US Census, there was only one low-income CT in this AA. The percentage of loans in low-income geographies is near to the percentage of owner-occupied housing units and near to aggregate lending. While the bank did not make any loans in this CT, only 0.2 percent of houses were owner-occupied and only 0.1 percent of aggregate loans were made in the low-income CT.

The geographic distribution of home mortgage loans in 2017 is excellent. The percentage of loans in moderate-income geographies exceeds the percentage of owner-occupied housing units and exceeds aggregate lending. According to the 2015 ACS, there was only one low-income CT in the AA. The percentage of loans in low-income geographies is near to the percentage of owner-occupied housing units and near to aggregate lending. While the bank did not make any loans in this CT, only 0.2 percent of houses were owner-occupied and only 0.2 percent of aggregate loans were made in the low-income CT.

#### Danville MSA AA

The geographic distribution of home mortgage loans in the Danville MSA AA is good.

FFB's distribution of home mortgage loans in 2015 through 2016 is good. The percentage of loans in moderate-income geographies is near to the percentage of owner-occupied housing units and near to aggregate lending in these geographies. According to the 2010 US Census, there was only one low-income CT in this AA. The bank did not make any loans in this CT in 2015 or 2016. The percentage of loans in low-income geographies is below the percentage of owner-occupied housing units and below aggregate lending; however, only 2.5 percent of houses (573 houses) were owner-occupied in the low-income geographies and only 1.0 percent of aggregate loans were made in this CT.

The geographic distribution of home mortgage loans in 2017 is adequate. The percentage of loans in low-income geographies is near to the percentage of owner-occupied housing units and near to aggregate lending. The percentage of loans in moderate-income geographies is well below the percentage of owner-occupied housing units and is below aggregate lending.

## ***Small Loans to Businesses***

Overall, the geographic distribution of small loans to businesses is adequate.

Refer to Table Q in the state of Illinois section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to businesses.

### IL non-MSA AA

The overall geographic distribution of small loans to businesses in the IL non-MSA AA is adequate.

FFB's geographic distribution of small loans to businesses in 2015 through 2016 is adequate. The percentage of small loans to businesses in low-income geographies is somewhat below the percentage of businesses in those geographies and somewhat below aggregate lending. The percentage of small loans in moderate-income geographies is below the percentage of businesses and below aggregate lending in those geographies.

FFB's geographic distribution of small loans to businesses in 2017 is poor. The percentage of small loans in moderate-income geographies is well below the percentage of businesses and below aggregate lending in those geographies. The percentage of small loans to businesses in low-income geographies is below the percentage of businesses in those geographies and below aggregate lending. The bank made only one loan in low-income geographies; however, only 2.0 percent of businesses are located in these geographies and only 2.0 percent of aggregate lending was in these geographies.

### Danville MSA AA

The overall geographic distribution of small loans to businesses in the Danville MSA AA is adequate.

FFB's geographic distribution of small loans to businesses in 2015 through 2016 is good. The percentage of small loans in moderate-income geographies is near to the percentage of businesses and near to aggregate lending in those geographies. The percentage of small loans to businesses in low-income geographies is below the percentage of businesses in those geographies and is below aggregate lending. The bank did not make any small loans to businesses in low-income geographies; however, only 3.3 percent of businesses, or 115 businesses, are located in these geographies and only 2.3 percent of aggregate lending is in these geographies.

FFB's geographic distribution of small loans to businesses in 2017 is poor. The percentage of small loans to businesses in low-income geographies is below the percentage of businesses in those geographies and is below aggregate lending. The bank did not make any small loans to businesses in low-income geographies; however, only 3.8 percent of businesses are located in these geographies and only 2.3 percent of aggregate lending is in these geographies. The percentage of small loans in moderate-income geographies is well below the percentage of businesses and well below aggregate lending in those geographies.

### ***Small Loans to Farms***

Overall, the geographic distribution of small loans to farms is adequate.

Refer to Table S in the state of Illinois section of appendix D for the facts and data used to evaluate the geographic distribution of the bank's origination/purchase of small loans to farms.

#### IL non-MSA AA

The overall geographic distribution of small loans to farms in the IL non-MSA AA is poor.

FFB's geographic distribution of small loans to farms in 2015 through 2016 is poor. The percentage of small loans in moderate-income geographies is well below the percentage of farms and below aggregate lending in these geographies. There is only one low-income CT in the IL non-MSA AA and only one farm located in that CT, therefore an analysis of low-income geographies was not meaningful.

FFB's geographic distribution of small loans to farms in 2017 is poor. The percentage of small loans in moderate-income geographies is well below the percentage of farms and below aggregate lending in these geographies. There is only one low-income CT in the IL non-MSA AA and only two farms located in that CT, therefore an analysis of low-income geographies was not meaningful.

#### Danville MSA AA

The overall geographic distribution of small loans to farms in the Danville MSA AA is good.

FFB's geographic distribution of small loans to farms in 2015 through 2016 is adequate. The percentage of small loans in moderate-income geographies is below the percentage of farms and below aggregate lending in these geographies. The bank did not make any loans in moderate-income geographies. Of the 355 farms located in this AA, only 28 farms are located in moderate-income geographies. Further, only 2.2 percent of aggregate lending is in moderate-income geographies. There is only one low-income CT in the Danville MSA AA and there are no farms located in that CT, therefore an analysis of low-income geographies was not conducted.

FFB's geographic distribution of small loans to farms in 2017 is excellent. The percentage of small loans in moderate-income geographies exceeds the percentage of farms and exceeds aggregate lending in these geographies. There is only one low-income CT in the Danville MSA AA and there is only one farm located in that CT, therefore an analysis of low-income geographies was not meaningful.

### ***Lending Gap Analysis***

We reviewed summary reports and maps and analyzed FFB's lending activity over the evaluation period to identify any gaps in the geographic distribution of loans. We did not identify any unexplained conspicuous gaps in the state of Illinois.

## **Distribution of Loans by Income Level of the Borrower**

The overall borrower distribution of the bank's lending is excellent. The borrower distribution of home mortgage loans is excellent. The distribution of small loans to businesses and small loans to farms is excellent.

### ***Home Mortgage Loans***

Overall, the bank's borrower distribution of home mortgage loans is excellent.

Refer to Table P in the state of Illinois section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's home mortgage loan originations and purchases.

#### IL non-MSA AA

The overall borrower distribution of home mortgage loans in the IL non-MSA AA is excellent.

FFB's borrower distribution of home mortgage loans in 2015 through 2016 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending. The percentage of loans to low-income borrowers exceeds aggregate lending, but is well below the percentage of low-income families. The poverty level of families is 11.0 percent and these families would have difficulty qualifying for a mortgage.

FFB's borrower distribution of home mortgage loans in 2017 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and is near to aggregate lending. The percentage of loans to low-income borrowers is below the percentage of low-income families, but exceeds aggregate lending. The demographic data includes 11.8 percent of families living below the poverty level.

#### Danville MSA AA

The overall borrower distribution of home mortgage loans in the Danville MSA AA is excellent.

FFB's borrower distribution of home mortgage loans in 2015 through 2016 is excellent. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and is near to aggregate lending. The percentage of loans to low-income borrowers is well below the percentage of low-income families but exceeds aggregate lending. The poverty level of families is 14.6 percent.

FFB's borrower distribution of home mortgage loans in 2017 is good. The performance in lending to low-income families is adequate. The percentage of loans to low-income borrowers is well below the percentage of low-income families and is below aggregate lending. There are 14.2 percent of families living below the poverty level. The percentage of loans to moderate-income borrowers exceeds the percentage of moderate-income families and exceeds aggregate lending.



### ***Small Loans to Businesses***

Overall, the borrower distribution of small loans to businesses is excellent.

Refer to Table R in the state of Illinois section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's origination and purchase of small loans to businesses.

#### **IL non-MSA AA**

The overall borrower distribution of small loans to businesses in the IL non-MSA AA is excellent.

FFB's borrower distribution of small loans to businesses in 2015 through 2016 is excellent. The percentage of small loans to small businesses exceeds the percentage of small businesses in the AA and exceeds aggregate lending.

FFB's borrower distribution of small loans to businesses in 2017 is excellent. The percentage of small loans to small businesses is near to the percentage of small businesses in the AA and exceeds aggregate lending.

#### **Danville MSA AA**

The overall borrower distribution of small loans to businesses in the Danville MSA AA is excellent.

FFB's borrower distribution of small loans to businesses in 2015 through 2016 is excellent. The percentage of small loans to small businesses exceeds the percentage of small businesses in the AA and exceeds aggregate lending.

FFB's borrower distribution of small loans to businesses in 2017 is excellent. The percentage of small loans to small businesses exceeds the percentage of small businesses in the AA and exceeds aggregate lending.

### ***Small Loans to Farms***

Overall, the borrower distribution of small loans to farms is excellent.

Refer to Table T in the state of Illinois section of appendix D for the facts and data used to evaluate the borrower distribution of the bank's origination/purchase of small loans to businesses.

#### **IL non-MSA AA**

The overall borrower distribution of small loans to farms in the IL non-MSA AA is excellent.

FFB's borrower distribution of small loans to farms in 2015 through 2016 is excellent. The percentage of small loans to small farms is near to the percentage of small farms in the AA and exceeds aggregate lending.

FFB's borrower distribution of small loans to farms in 2017 is excellent. The percentage of small loans to small farms is near to the percentage of small farms in the AA and exceeds aggregate lending.

#### Danville MSA AA

The overall borrower distribution of small loans to farms in the Danville MSA AA is excellent.

FFB's borrower distribution of small loans to farms in 2015 through 2016 is excellent. The percentage of small loans to small farms (farms with gross annual revenues of \$500,000 or less) is near to the percentage of small farms in the AA and exceeds aggregate lending.

FFB's borrower distribution of small loans to farms in 2017 is excellent. The percentage of small loans to small farms exceeds the percentage of small farms in the AA and exceeds aggregate lending.

### **Community Development Lending**

In Illinois, FFB has an overall adequate level of CD loans that are responsive to community needs. This performance had a neutral impact on the lending test.

Refer to Table 1 Lending Volume in the state of Illinois section of appendix D for the facts and data used to evaluate the bank's level of community development lending. This table includes all CD loans, including multifamily loans that also qualify as CD loans.

#### IL non-MSA AA

FFB's adequate level of CD lending has a neutral impact on its overall lending performance in the IL non-MSA AA. The bank originated one CD loan in the AA during the evaluation period, totaling \$2.6 million. The loan helped to revitalize/stabilize a distressed middle-income CT by creating job opportunities in the area.

#### Danville MSA AA

FFB's adequate level of CD lending has a neutral impact on its overall lending performance in the Danville MSA AA. The bank originated four CD loans in the AA during the evaluation period, totaling \$1.15 million. The loans helped to revitalize/stabilize a moderate-income CT, provided affordable housing, and supported non-profits providing community services in the AA.

## Community Development Loans – Statewide

In addition to the CD loans that benefit the bank's AAs, FFB made one qualified CD loan on a broader statewide/regional area, which also benefited parts of the IL non-MSA AA. The loan totaled \$5.8 million and supported small farms.

### **Product Innovation and Flexibility**

FFB's use of innovative and flexible products have a positive impact on lending test performance in the state of Illinois. While the products are not innovative, they do offer flexibility for borrowers who do not qualify for, or would have difficulty obtaining, traditional financing.

The bank offers a mix of government insured mortgage loans, which offer no or low down payment options. These programs include Federal Housing Administration (FHA), United States Department of Agriculture (USDA) Rural Development, and Freddie Mac loans. During the review period the bank originated 51 USDA Rural Development loans, totaling \$3.8 million.

They also offer small business loans in partnership with the Small Business Administration (SBA) to entrepreneurs who cannot obtain traditional financing. The bank did not originate any SBA loans in Illinois during the review period.

### **Conclusions for Areas Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the lending test in the Bloomington and the Champaign MSA AAs is inconsistent with the bank's overall "High Satisfactory" performance under the lending test in Illinois. In the Bloomington MSA AA the bank's performance is stronger than the bank's overall performance in the state, due to excellent lending activity, excellent borrower distribution, and an excellent level of CD lending. In the Champaign MSA AA the bank's performance is stronger than the bank's overall performance in the state, due to excellent lending activity and an excellent level of CD lending. The stronger performance in these AAs has minimal impact on the overall lending test conclusions as combined the two AAs account for only 18 percent of loans in the state and 17 percent of deposits.

Refer to Table 1 and Tables O through T in the state of Illinois section of appendix D for the facts and data that support these conclusions.

## **INVESTMENT TEST**

### **Conclusions for Areas Receiving Full-Scope Reviews**

The bank's performance under the investment test in Illinois is rated "Low Satisfactory". Based on full-scope reviews, the bank's performance in the IL non-MSA AA is adequate and the performance in the Danville MSA AA is very poor. Statewide investments had a positive impact on the state rating.

Refer to Table 14 in the state of Illinois section of appendix D for the facts and data used to evaluate the bank's level of qualified investments.

### IL non-MSA AA

The bank's performance in the IL non-MSA AA is adequate, both on level of investments and responsiveness to community development needs. There was no use of innovative or complex investments. FFB made 43 investments, totaling \$970,784. This represents 1.4 percent of allocated tier 1 capital. This includes the current outstanding balance of one prior period investment, totaling \$257,537. This performance was enhanced by the bank's responsiveness to identified needs in the AA. Due to loss of population and jobs in the area, economic development was noted as a need by community contacts. The bank made eight of their investments to organizations supporting economic development in the area, five investments helped to revitalize/stabilize distressed middle-income CTs, and the majority focused on organizations providing community services to LMI individuals.

### Danville MSA AA

The bank's performance in the Danville MSA AA is very poor, both for level and responsiveness to community development needs. There was no use of innovative or complex investments. FFB made five investments, totaling \$32,524, during the evaluation period. This represents 0.1 percent of allocated tier 1 capital. Two investments focused on organizations providing community services to LMI individuals and three investments were to a non-profit organization supporting economic development.

### Investments – Statewide

In addition to the CD investments that directly benefit the bank's AAs, FFB made three qualifying investments, totaling \$10.2 million. The investments are in SBA 504 loan pools, and represent 8.6 percent of allocated tier 1 capital for the state. When management purchased these investments, they ensured that their investment was equal to the loans located in their AAs included within the loan pools. These investments had a positive impact on the state rating.

## **Conclusions for Area Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the investment test in the Bloomington MSA AA and the Champaign MSA AA is inconsistent with the bank's overall "Low Satisfactory" performance under the investment test in Illinois. In the Bloomington MSA AA the bank's performance is weaker than the bank's overall performance in the state. FFB made seven qualified investments, totaling \$6,144, representing 0.1 percent of allocated tier 1 capital. In the Champaign MSA AA the bank's performance is weaker than the bank's overall performance in the state. FFB made three qualified investments, totaling \$1,917, representing 0.02 percent of allocated tier 1 capital.

Refer to Table 14 in the state of Illinois section of appendix D for the facts and data that support these conclusions.

## SERVICE TEST

### Conclusions for Areas Receiving Full-Scope Reviews

The bank's performance under the service test in Illinois is rated "High Satisfactory". Based on full-scope reviews, the bank's performance in the IL non-MSA and the Danville MSA AAs is good.

#### Retail Banking Services

FFB is readily accessible to all portions of the AA, particularly LMI individuals, when considering those branches that are located within, or near, the LMI geographies. Branch changes did not adversely affect the accessibility of branches. Business hours and services do not vary in a way that inconveniences LMI individuals. Refer to Table 15 in the state of Illinois section of appendix D for the facts and data used to evaluate the distribution of the bank's branch delivery system and branch openings and closings.

#### IL non-MSA AA

FFB's branch distribution in the IL non-MSA AA is excellent. Branches are readily accessible to all portions of the AA, particularly LMI individuals, when considering those branches that are in or in close proximity to LMI geographies. There is one branch located in a low-income geography, where 0.5 percent of the population resides. The bank has eight branches, or 42.1 percent of their branch distribution in the AA, located in moderate-income geographies, where 17.9 percent of the population resides. Additionally, there is one branch located within one mile of a moderate-income geography.

Branch openings and closings have not adversely affected the accessibility of the bank's delivery systems. The bank did not open any branches and closed one branch in the AA during the evaluation period. The closed branch was located in a middle-income CT. Branch hours and services do not vary in a way that would inconvenience portions of the AA, particularly LMI individuals. Services offered and banking hours are comparable among locations regardless of the income level of the geography.

Management complements its traditional service delivery methods with certain alternative delivery processes, including online banking, mobile banking, ATMs, and telephone banking; these delivery methods provide increased access to banking services throughout all areas in the AA. We placed no significant weight on these alternative delivery systems, as the bank did not maintain metrics to determine their effectiveness in helping to meet the credit needs of LMI individuals.

#### Danville MSA AA

FFB's branch distribution in the Danville MSA AA is good. Branches are accessible to essentially all portions of the AA, particularly LMI individuals, when considering those branches that are in or in close proximity to LMI geographies. There are no branches located in low-income geographies; however, only 4.3 percent of the population lives in these geographies. The bank has two branches, or 33.3 percent of their branch distribution in the AA, located in a

moderate-income geographies, where 18.6 percent of the population resides. Additionally, there is one branch located within one mile of a moderate-income geography.

Generally branch openings and closings have not adversely affected the accessibility of the bank's delivery systems. The bank did not open any branches and closed one branch within the AA during the evaluation period. The closed branch was located in a moderate-income CT. Branch hours and services do not vary in a way that would inconvenience portions of the AA, particularly LMI individuals. Services offered and banking hours are comparable among locations regardless of the income level of the geography.

Management complements its traditional service delivery methods with certain alternative delivery processes, including online banking, mobile banking, ATMs, and telephone banking; these delivery methods provide increased access to banking services throughout all areas in the AA. We placed no significant weight on these alternative delivery systems, as the bank did not maintain metrics to determine their effectiveness in helping to meet the credit needs of LMI individuals.

## **Community Development Services**

FFB's performance in providing CD services is at a relatively high level.

### IL non-MSA AA

In the IL non-MSA AA, FFB's performance in providing CD services is at a relatively high level. Within the AA, 13 employees provided services to 14 different organizations. Of the services performed, 12 demonstrated leadership by serving on the board or committee of the organizations. Eight organizations provide community services which support LMI individuals, six organizations support economic development, and one supports affordable housing initiatives. Given 19 of the bank's 32 branches in the state are located in this AA, this is considered a good level of community services.

### Danville MSA AA

In the Danville MSA AA, FFB's performance in providing CD services is at an adequate level. Within the AA, three employees provided services to five different organizations. Of the services performed, four demonstrated leadership by serving on the board or committee of the organizations. Two organizations provide community services which support LMI individuals and three organizations support economic development. Given only six of the bank's 32 branches in the state are located in this AA, this is considered an adequate level of community services.

## **Conclusions for Areas Receiving Limited-Scope Reviews**

Based on limited-scope reviews, the bank's performance under the service test in the Bloomington and Champaign MSA AAs is inconsistent with the bank's overall "High Satisfactory" performance under the service test in Illinois. In the Bloomington and Champaign MSA AAs, the bank's performance is weaker than the bank's overall performance in the state. In the Bloomington MSA AA, weaker performance is based on an adequate branch distribution

and a very poor level of CD services. In the Champaign MSA AA, weaker performance is based on an adequate branch distribution and an adequate level of CD services.

Refer to Table 15 in the state of Illinois section of appendix D for the facts and data that support these conclusions.

## Appendix A: Scope of Examination

The following table identifies the time period covered in this evaluation, affiliate activities that were reviewed, and loan products considered. The table also reflects the metropolitan and nonmetropolitan areas that received comprehensive examination review (designated by the term “full-scope”) and those that received a less comprehensive review (designated by the term “limited-scope”).

<b>Time Period Reviewed</b>	Lending Test (excludes CD loans): 01/01/2015 to 12/31/2017 Investment and Service Tests and CD Loans: 07/07/2015 to 12/31/2017	
<b>Financial Institution</b>	<b>Products Reviewed</b>	
First Financial Bank, N.A. (FFB) Terre Haute, IN	Home Mortgage Loans Small Loans to Businesses Small Loans to Farms	
<b>Affiliate(s)</b>	<b>Affiliate Relationship</b>	<b>Products Reviewed</b>
No affiliates included in review.		
<b>List of Assessment Areas and Type of Examination</b>		
<b>Assessment Area</b>	<b>Type of Exam</b>	<b>Other Information</b>
<u>Indiana</u> IN non-MSA	Full-Scope	Daviess, Gibson, Greene (partial county), Knox, and Parke Counties
Terre Haute MSA	Full-Scope	Full MSA #45460 - Clay, Sullivan, Vermillion, and Vigo Counties
Evansville MSA	Limited-Scope	Portion of MMSA #21780 (Only in Indiana) - Vanderburgh County
Indianapolis MSA	Limited-Scope	Portion of MSA # 26900- Putnam County
<u>Illinois</u> Danville MSA	Full-Scope	Full MSA #19180- Vermilion County
IL non-MSA	Full-Scope	Clark, Coles, Crawford, Edgar, Franklin, Jasper, Jefferson, Lawrence, Livingston, Marion, Richland, and Wayne Counties. Montgomery County was removed from assessment area on July 22, 2016.
Bloomington MSA	Limited-Scope	Full MSA # 14010- McLean County
Champaign-Urbana, IL	Limited-Scope	Portion of MSA #16580 - Champaign County



## Appendix B: Summary of Multistate Metropolitan Area and State Ratings

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RATINGS		First Financial Bank, N.A.		
Overall Bank:	Lending Test Rating*	Investment Test Rating	Service Test Rating	Overall Bank/State/Multistate Rating
First Financial Bank, N.A.	Outstanding	Low Satisfactory	High Satisfactory	High Satisfactory
Multistate Metropolitan Area or State:				
Indiana	Outstanding	Low Satisfactory	High Satisfactory	High Satisfactory
Illinois	High Satisfactory	Low Satisfactory	High Satisfactory	Satisfactory

(\*) The lending test is weighted more heavily than the investment and service tests in the overall rating.

## Appendix C: Community Profiles for Full-Scope Areas

### State of Indiana

#### Terre Haute MSA

Demographic Information for Full Scope Area: Terre Haute MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	44	13.64	15.91	54.55	15.90	0.00
Population by Geography	172,425	10.30	12.58	55.44	21.68	0.00
Owner-Occupied Housing by Geography	46,176	4.69	12.20	59.32	23.79	0.00
Business by Geography	7,742	15.33	10.91	53.93	19.83	0.00
Farms by Geography	515	1.17	2.91	73.20	22.72	0.00
Family Distribution by Income Level	42,352	20.66	18.45	20.31	40.58	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	16,565	13.43	16.88	55.68	14.01	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2016 Households Below Poverty Level		51,224 52,400 16%	Median Housing Value Unemployment Rate (2010 US Census)		89,662 3.71%	

(\*) The NA category consists of geographies that have not been assigned an income classification.  
Source: 2010 US Census and 2016 FFIEC updated MFI

Demographic Information for Full Scope Area: Terre Haute MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	44	9.09	20.45	45.45	25.01	0.00
Population by Geography	171,925	4.89	19.19	44.41	31.51	0.00
Owner-Occupied Housing by Geography	42,850	2.71	13.06	49.23	35.00	0.00
Business by Geography	7,812	5.93	20.25	42.28	31.54	0.00
Farms by Geography	587	1.02	4.26	51.62	43.10	0.00
Family Distribution by Income Level	41,756	21.18	17.79	20.41	40.62	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	16,272	8.63	25.56	43.56	22.25	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2017 Households Below Poverty Level		53,828 53,400 18%	Median Housing Value Unemployment Rate (2015 ACS US Census)		91,069 3.88%	

(\*) The NA category consists of geographies that have not been assigned an income classification.  
Source: 2015 ACS US Census and 2017 FFIEC updated MFI

The Terre Haute MSA AA consisting of 44 CTs, encompassing all of Clay, Sullivan, Vermillion, and Vigo counties. FFB has 22 branches and 27 deposit-taking ATM in the AA. According to the 2010 US Census, there were six low-income CTs, seven moderate-income CTs, 24 middle-income CTs, and seven upper-income CTs. The AA meets the requirements of the regulation and did not arbitrarily exclude any low- or moderate-income CTs.

The AA changed due to the 2015 ACS updates. According to the updated census information, there are four low-income CTs, nine moderate-income CTs, 20 middle-income CTs, and 11 upper-income CTs in the AA.

### Competition

Competition in the MSA AA for deposits is low. As of June 30, 2017, FFB's deposits in the AA totaled \$1.316 million, or 49.9 percent of the total market share. According to the FDIC Deposit Market Share Report, FFB ranked first out of nine deposit-taking institutions in the AA. The top five institutions, for deposit market share in the AA, are FFB, Old National Bank, Terre Haute Savings Bank, Fifth Third Bank, and Riddell National Bank. These institutions account for 90.8 percent of deposits in the AA.

Competition for loans is strong. Based on 2017 peer mortgage data, 236 lenders originated or purchased residential real estate loans in the AA. The top five lenders were FFB, Ruoff Mortgage Company, Old National Bank, Riddell National Bank, and Quicken Loans. These lenders account for 43.4 percent of the market share, by number of loans originated. FFB accounts for 17.9 percent of market share, by number of loans originated.

Based on 2016 peer small business loan data, the most recent information available, 58 lenders originated or purchased small business loans in the AA. The top five small business lenders are FFB, American Express, Synchrony Bank, Capital One, and Chase Bank. These lenders account for 59.6 percent of the market share, by number of loans originated. FFB accounts for 24.1 percent of market share, by number of loans originated. Small farm loan data, also from 2016, shows 34 lenders competing for small farm loans in the AA. The top five lenders account for 90.8 percent of loans and include FFB, First Farmers Bank & Trust, John Deere Financial, F.S.B, Old National Bank, and BMO Harris Bank. FFB accounts for 59.9 percent of loans.

### Employment and Economic Factors

According to the Bureau of Labor Statistics, the average annual unemployment rate for all counties in the AA improved during the review period. The average annual unemployment rate for Clay, Sullivan, Vermilion, and Vigo counties were all below the unemployment rate for the state of Indiana during the review period. The table below summarizes the annual unemployment rate for the state and each county in the AA.

<b>Average Annual Unemployment Rates</b>			
	<b>2015</b>	<b>2016</b>	<b>2017</b>
State of Indiana	4.8%	4.4%	3.5%
Clay County	5.3%	4.7%	3.8%
Sullivan County	6.2%	5.9%	4.4%
Vermilion County	7.1%	6.6%	5.4%
Vigo County	6.2%	5.4%	4.3%

*Source: Bureau of Labor Statistics; Not Seasonally Adjusted*

The leading industries in the area are health care, education, and manufacturing, according to

the October 2017 Moody's Analytics report. The top five employers are Union Hospital, Vigo County School, Corp., Indiana State University, Terre Haute Regional Hospital, and US Federal Correctional Complex.

According to the 2010 U.S. Census, the total population of the AA was 172,425, with 11.8 percent of families living below the poverty level. Low-income families represented 20.7 percent of families in the AA and moderate-income families represented 18.5 percent of families. According to the 2015 ACS, the total population is 171,925, with 12.8 percent of families living below the poverty level. Low-income families represent 21.2 percent of families in the AA and moderate-income families represent 17.8 percent of families.

### Housing

According to the 2010 US Census, 62.1 percent of housing in the AA were owner-occupied, 25.9 percent were renter occupied, and 12.8 percent were vacant. In low-income CTs in the AA, 37.9 percent of houses were owner-occupied, 50.5 percent were renter occupied, and 21.6 percent were vacant. In moderate-income CTs, 55.9 percent of houses were owner-occupied, 30.5 percent were renter occupied, and 13.6 percent were vacant. Low- and moderate-income CTs accounted for 39.4 percent of multi-family housing units in the AA. The median age of the housing stock in the AA was 56 years and the median housing value was \$92,629.

According to the 2015 ACS, 57.6 percent of housing in the AA is owner-occupied, 29.6 percent were renter occupied, and 12.8 percent were vacant. In low-income CTs in the AA, 31.3 percent of houses are owner-occupied, 53.0 percent are renter occupied, and 15.8 percent are vacant. In moderate-income CTs, 39.7 percent of houses are owner-occupied, 45.7 percent are renter occupied, and 14.6 percent are vacant. Low- and moderate-income CTs account for 42.6 percent of multi-family housing units in the AA. The median age of the housing stock in the AA is 55 years and the median housing value is \$95,062.

### Community Contact

Two community contacts were performed with economic development organizations that serve the Terre Haute MSA. One organization discussed the need for home ownership down payment savings programs, first-time home buyer programs post financing, and financing for nonprofit organizations to acquire and renovate foreclosed homes. The contact stated FFB has a very active giving program that focuses on the needs in the community. A representative from another organization stated small business financing has not been adequately addressed locally and an opportunity exists.

**Indiana non-MSA**

Demographic Information for Full Scope Area: IN non-MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	35	0.00	20.00	65.71	14.29	0.00
Population by Geography	145,664	0.00	16.80	66.37	16.83	0.00
Owner-Occupied Housing by Geography	42,105	0.00	12.57	68.12	19.31	0.00
Business by Geography	7,516	0.00	17.46	65.26	17.28	0.00
Farms by Geography	865	0.00	4.16	80.46	15.38	0.00
Family Distribution by Income Level	36,922	18.55	18.76	22.52	40.17	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	13,774	0.00	19.75	69.80	10.45	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2016 Households Below Poverty Level		53,037 57,100 14%	Median Housing Value Unemployment Rate (2010 US Census)	92,539 3.42%		

(\*) The NA category consists of geographies that have not been assigned an income classification.

Source: 2010 US Census and 2016 FFIEC updated MFI

Demographic Information for Full Scope Area: IN non-MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	35	0.00	20.00	60.00	20.00	0.00
Population by Geography	145,441	0.00	14.02	63.85	22.13	0.00
Owner-Occupied Housing by Geography	40,423	0.00	11.58	63.99	24.43	0.00
Business by Geography	7,436	0.00	14.24	65.02	20.74	0.00
Farms by Geography	945	0.00	3.70	68.99	27.31	0.00
Family Distribution by Income Level	37,259	18.04	18.64	22.28	41.04	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	13,666	0.00	18.90	65.97	15.13	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2017 Households Below Poverty Level		55,741 57,300 14%	Median Housing Value Unemployment Rate (2015 ACS US Census)	96,945 2.73%		

(\*) The NA category consists of geographies that have not been assigned an income classification.

Source: 2015 ACS US Census and 2017 FFIEC updated MFI

The Indiana non-MSA AA is the combination of two AAs that contain areas located in non-MSA portions of the state with similar demographics. FFB has nine branches and seven deposit-taking ATMs in the AA. According to the 2010 US Census, there are no low-income CTs, seven moderate-income CTs, 23 middle-income CTs, and five upper-income CTs in the AA. The first AA includes three whole counties (Davies, Gibson, and Knox) and one partial county (Greene) located in the southwestern portion of Indiana. The second AA includes Parke County, located in the western portion of Indiana. Both AAs meet the requirements of the regulation and do not arbitrarily exclude any low- or moderate-income CTs.

The AA changed due to the 2015 ACS updates. According to the updated census information, the AA has no low-income CTs, seven moderate-income CTs, 21 middle-income CTs, and seven upper-income CTs.

## Competition

Competition in the IN Non MSA AA for deposits is moderate. As of June 30, 2017, FFB's deposits in the AA totaled \$262.6 million, or 11.2 percent of the total market share. According to the FDIC Deposit Market Share Report, FFB ranks 3 out of 18 deposit-taking institutions in the AA. The top five institutions for deposit market share in the AA are Old National Bank, German American Bank, FFB, Fifth Third Bank, and Regions Bank. These institutions account for 68.7 percent of deposits in the AA.

Competition for loans is strong. Based on 2017 peer mortgage data, 231 lenders originated or purchased residential real estate loans in the AA. The top five lenders were German American Bank, Evansville Teachers Credit Union, Regions Bank, Old National Bank, and FFB. These lenders accounted for 28.2 percent of the market share, by number of loans originated. FFB accounts for 4.6 percent of the market share, by number of loans originated.

Based on 2016 peer small business loan data, the most current information available, 63 lenders originated or purchased small business loans in the AA. The top five small business lenders were German American Bank, FFB, American Express, Old National Bank, and Capital One. These lenders account for 50.2 percent of the market share, by number of loans originated. FFB accounts for 11.0 percent of the market share, by number of loans originated. Small farm data, also from 2016, shows 34 lenders competing for small farm loans in the AA. The top five lenders account for 88.7 percent of loans and include Old National Bank, FFB, German American Bank, John Deere Financial, F.S.B, and MainSource Bank. FFB accounts for 22.9 percent of loans.

## Employment and Economic Factors

According to the Bureau of Labor Statistics, the average annual unemployment rate for all counties in the AA improved during the review period. The average annual unemployment rate for Daviess, Gibson, and Knox counties were all below the unemployment rate for the state of Indiana during the review period. The table below summarizes the annual unemployment rate for the state and each county in the AA.

<b>Average Annual Unemployment Rates</b>			
	<b>2015</b>	<b>2016</b>	<b>2017</b>
State of Indiana	4.8%	4.4%	3.5%
Daviess County	3.8%	3.5%	2.5%
Gibson County	3.8%	3.6%	2.9%
Greene County	6.9%	6.5%	4.8%
Knox County	4.6%	4.4%	3.4%
Parke County	5.7%	5.2%	4.0%

*Source: Bureau of Labor Statistics; Not Seasonally Adjusted*

The major sectors of employment in the combined AAs are primarily manufacturing, health services, and retail. Some examples of the top employers in the various counties include Toyota, Aerotek, Gibson County General Hospital, Daviess County Community Hospital, Boyd and Sons, Ferrell Gas, Greene County General Hospital, Graber Post Building, Nu-Gas Propane, Good Samaritan Hospital, and Walmart Supercenters. The local economies are also

closely tied to agriculture. A majority of the agriculture operations are large family operations that focus on field crops.

According to the 2010 U.S. Census, the total population of the AA was 145,664, with 9.7 percent of families living below the poverty level. Low-income families represented 18.6 percent of families in the AA and moderate-income families represented 18.8 percent of families. According to the 2015 ASC, the total population is 145,441, with 9.7 percent of families living below the poverty level. Low-income families represent 18.0 percent of families in the AA and moderate-income families represent 18.6 percent of families.

### Housing

According to the 2010 US Census, 65.6 percent of housing in the AA was owner-occupied, 20.9 percent were rental properties, and 13.5 percent were vacant. In moderate-income CTs, 51.3 percent of houses were owner-occupied, 31.1 percent were renter occupied, and 17.6 percent were vacant. Moderate-income CTs accounted for 8.4 percent of multi-family housing units in the AA. The median age of the housing stock in the AA was 52 years and the median housing value was \$95,393.

According to the 2015 ASC, 63.4 percent of housing in the AA is owner-occupied, 23.0 percent are rental properties, and 13.7 percent are vacant. In moderate-income CTs, 50.6 percent of houses are owner-occupied, 33.8 percent are renter occupied, and 15.6 percent are vacant. Moderate-income CTs account for 9.0 percent of multi-family housing units in the AA. The median age of the housing stock in the AA is 51 years and the median housing value is \$100,638.

### Community Contact

Community contacts were performed in AA with a small business development agency and an economic development agency. Community contacts indicate that the manufacturing and health care industries are strong and stable. The greatest need for the areas major employers is skilled workers. Area needs identified by the contacts were small business lending, small dollar consumer loans for low- and moderate-income individuals and homeownership education and counseling.

## State of Illinois

### Illinois non-MSA

Demographic Information for Full Scope Area: IL non-MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	93	1.08	21.51	73.12	4.29	0.00
Population by Geography	335,948	0.43	18.76	76.21	4.60	0.00
Owner-Occupied Housing by Geography	99,776	0.18	17.41	77.61	4.80	0.00
Business by Geography	16,118	1.90	25.84	68.09	4.17	0.00
Farms by Geography	2,158	0.05	6.67	89.90	3.38	0.00
Family Distribution by Income Level	88,070	21.41	19.74	22.13	36.72	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	36,246	0.61	25.63	71.27	2.49	0.00
Median Family Income FFIEC Adjusted Median Family Income for 2016 Households Below Poverty Level		54,499 58,000 16%	Median Housing Value Unemployment Rate (2010 US Census)		80,042 4.48%	

(\*) The NA category consists of geographies that have not been assigned an income classification.  
Source: 2010 US Census and 2016 FFIEC updated MFI

Demographic Information for Full Scope Area: IL non-MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	93	1.08	19.35	67.74	10.75	1.08
Population by Geography	331,280	0.50	17.91	68.14	11.89	1.56
Owner-Occupied Housing by Geography	96,176	0.21	14.79	72.21	12.66	0.13
Business by Geography	15,815	2.00	23.40	62.12	12.08	0.40
Farms by Geography	2,202	0.09	6.09	80.20	13.62	0.00
Family Distribution by Income Level	85,245	22.44	18.05	21.56	37.95	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	34,516	0.73	23.73	66.95	8.25	0.34
Median Family Income FFIEC Adjusted Median Family Income for 2017 Households Below Poverty Level		59,121 60,400 16%	Median Housing Value Unemployment Rate (2015 ACS US Census)		84,921 3.89%	

(\*) The NA category consists of geographies that have not been assigned an income classification.  
Source: 2015 ACS US Census and 2017 FFIEC updated MFI

The Illinois non-MSA AA is the combination of two AAs that contain areas located in non-MSA portions of the state with similar demographics. Thirteen counties are represented in this combined area. FFB has 19 branches and 19 deposit-taking ATMs in the AA. According to the 2010 US Census, there was one low-income CT, 20 moderate-income CTs, 68 middle-income CTs, and four upper-income CTs. The first AA includes 12 contiguous counties (Clark, Coles, Crawford, Cumberland, Edgar, Franklin, Jasper, Jefferson, Lawrence, Marion, Richland, and Wayne) in the southeastern portion of Illinois. The second AA is Livingston County, located in northcentral Illinois. Both AAs comply with the regulation and do not arbitrarily exclude any low- or moderate-income areas.



The AA changed due to the 2015 ACS updates. According to the updated census information, the AA has one low-income CT, 18 moderate-income CTs, 63 middle-income CTs, 10 upper-income CTs, and one CT that was not assigned an income classification.

### Competition

Competition in the Illinois non-MSA AA for deposits is notable. As of June 30, 2017, FFB's deposits in the AA totaled \$443.6 million, or 6.3 percent of the total market share. According to the FDIC Deposit Market Share Report, FFB ranks third out of 59 deposit-taking institutions in the AA. The top five institutions, for deposit market share in the AA, are First Mid Bank and Trust, NA, Peoples National Bank, FFB, Bank of Pontiac, and Peoples State Bank of Newton. These institutions account for 31.6 percent of deposits in the AA.

Competition for loans is also notable. Based on 2017 peer mortgage data, 319 lenders originated or purchased residential real estate loans in the AA. FFB ranks sixth, with 3.3 percent of the market share, by number of loans originated. The top five lenders are US Bank, Quicken Loans, Peoples National Bank, First Mid Bank and Trust, NA, and First Bank and Trust IL. These lenders account for 28.1 percent of the market share, by number of loans originated.

Based on 2016 peer small business loan data, the most recent information available, 84 lenders originated or purchased small business loans in the AA. The top five small business lenders were US Bank, American Express, Capital One, Citibank, and First Mid Bank and Trust, NA. These lenders account for 48.9 percent of the market share, by number of loans originated. FFB ranks eighth, with 4.7 percent of market share, by number of loans originated. Small farm data, also from 2016, shows 34 lenders competing for business in this AA. The top five lenders account for 59.4 and include John Deere Financial, F.S.B, First Mid Bank and Trust, NA, FFB, US Bank, and First Farmers Bank & Trust. FFB accounts for 12.5 percent of loans.

### Employment and Economic Factors

According to the Bureau of Labor Statistics, the average annual unemployment rate for all counties in the AA improved during the review period. The average annual unemployment rate for Clark, Coles, Cumberland, Edgar, Jasper, Jefferson, Livingston, and Richland counties were all below the unemployment rate for the state of Illinois in 2017. The table below summarizes the annual unemployment rate for the state and each county in the AA.

<b>Average Annual Unemployment Rates</b>			
	<b>2015</b>	<b>2016</b>	<b>2017</b>
State of Illinois	6.0%	5.8%	5.0%
Clark County	6.2%	5.8%	4.8%
Coles County	6.1%	5.8%	4.6%
Crawford County	5.9%	6.2%	5.2%
Cumberland County	5.3%	5.2%	3.9%
Edgar County	6.3%	5.9 %	4.8%
Franklin County	8.1%	8.0%	6.4%
Jasper County	6.2%	6.2%	4.8%

Jefferson County	6.8%	6.4%	5.4%
Lawrence County	7.1%	7.3%	6.0%
Livingston County	5.4%	5.4%	4.4%
Marion County	6.8%	6.3%	5.1%
Richland County	5.9%	5.9%	4.7%
Wayne County	6.9%	8.4%	6.1%

*Source: Bureau of Labor Statistics; Not Seasonally Adjusted*

The major sectors of employment in the combined AAs are primarily manufacturing, health services, government, and higher education. Some examples of the top employers in the various counties include Pontiac Correction Center, Dwight Correctional Center, Graham Correctional Center, Caterpillar, Continental Tire, Crownline Boats, TRW, Walmart Distribution Center, Walgreens Distribution Center, Sarah Busch Lincoln Health Center, Richland Memorial Hospital, Good Samaritan Regional Health Center, OSF St. James Medical Center, Eastern Illinois University, and John A Logan College. The local economies are also closely tied to agriculture. A majority of the area farms grow corn and soybeans.

Contextual research also indicates that there is a need for revitalizing and stabilizing of distressed or underserved areas in these AAs. At some point in this evaluation period, the following counties had middle-income census tracts that were distressed or underserved: Coles (poverty), Franklin (unemployment), Lawrence (unemployment), Wayne (unemployment) and Richland (remote rural).

According to the 2010 U.S. Census, the total population of the AA was 335,948, with 11.0 percent of families living below the poverty level. Low-income families represented 22.4 percent of families in the AA and moderate-income families represented 18.1 percent of families. According to the 2015 ACS, the total population of the AA is 331,280, with 11.8 percent of families living below the poverty level.

### Housing

According to the 2010 US Census, 66.3 percent of housing in the AA was owner-occupied, 22.8 percent were rental properties, and 10.9 percent were vacant. In low-income CTs in the AA, 25.1 percent of houses were owner-occupied, 48.4 percent were renter occupied, and 26.5 percent were vacant. In moderate-income CTs, 56.6 percent of houses were owner-occupied, 30.3 percent were renter occupied, and 13.1 percent were vacant. Low- and moderate-income CTs accounted for 25.1 percent of multi-family housing units in the AA. The median age of the housing stock in the AA is 53 years and the median housing value is \$81,472.

According to the 2015 ACS, 64.7 percent of housing in the AA is owner-occupied, 23.8 percent are rental properties, and 11.5 percent are vacant. In low-income CTs in the AA, 25.4 percent of houses are owner-occupied, 49.7 percent are renter occupied, and 24.9 percent are vacant. In moderate-income CTs, 52.1 percent of houses are owner-occupied, 33.0 percent are renter occupied, and 14.9 percent are vacant. Low- and moderate-income CTs account for 29.3 percent of multi-family housing units in the AA. The median age of the housing stock in the AA is 51 years and the median housing value is \$86,613.

### Community Contact

Community contacts said that due to the rural nature of this area and loss of population and manufacturing jobs, economic development for the area concentrates on employer retention and benefitting from improvements in state budgets. Area needs identified by the contacts were economic development, small business lending, affordable housing, and homeownership education and counseling. Other community opportunities include participation in the USDA Self Help and RD 502 Guaranteed Programs, foreclosure prevention programs, and small dollar consumer loans for low- and moderate-income individuals. Contacts for the area included an affordable housing agency, community development financial institution, and city government.

**Danville MSA**

Demographic Information for Full Scope Area: Danville MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	24	4.17	29.17	45.83	20.83	0.00
Population by Geography	81,625	4.35	28.26	48.27	19.12	0.00
Owner-Occupied Housing by Geography	22,994	2.49	22.63	52.33	22.55	0.00
Business by Geography	3,492	3.41	32.79	43.47	20.33	0.00
Farms by Geography	355	0.00	7.89	76.62	15.49	0.00
Family Distribution by Income Level	20,659	21.15	17.70	21.00	40.15	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	8,026	7.96	34.23	45.99	11.82	0.00
Median Family Income		49,429	Median Housing Value	73,917		
FFIEC Adjusted Median Family Income for 2016		58,200	Unemployment Rate	4.84%		
Households Below Poverty Level		18%	(2010 US Census)			

(\*) The NA category consists of geographies that have not been assigned an income classification.

Source: 2010 US Census and 2016 FFIEC updated MFI

Demographic Information for Full Scope Area: Danville MSA						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	24	4.17	20.83	41.67	33.33	0.00
Population by Geography	80,368	4.27	18.64	47.21	29.88	0.00
Owner-Occupied Housing by Geography	21,751	2.81	11.36	49.64	36.19	0.00
Business by Geography	3,407	3.76	22.63	42.88	30.73	0.00
Farms by Geography	373	0.27	2.14	45.04	52.55	0.00
Family Distribution by Income Level	20,188	21.73	16.78	20.72	40.77	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	7,774	8.27	24.05	45.96	21.72	0.00
Median Family Income		53,880	Median Housing Value	73,747		
FFIEC Adjusted Median Family Income for 2017		54,700	Unemployment Rate	4.86%		
Households Below Poverty Level		16%	(2015 ACS US Census)			

(\*) The NA category consists of geographies that have not been assigned an income classification.

Source: 2015 ACS US Census and 2017 FFIEC updated MFI

The Danville MSA is a single-county AA consisting of 24 CTs and encompassing all of Vermilion County. FFB has six branches and five deposit-taking ATMs in the AA. According to the 2010 US Census, there was one low-income CT, seven moderate-income CTs, 11 middle-income CTs, and five upper-income CTs in the AA. The AA meets the requirements of the regulation and does not arbitrarily exclude any low- or moderate-income CTs.

The AA changed due to the 2015 American Community Survey (ACS) updates. According to the updated census information, the AA has one low-income CT, five moderate-income CTs, 10 middle-income CTs, and eight upper-income CTs.

## Competition

Competition in the Danville MSA AA for deposits is strong. As of June 30, 2017, FFB's deposits in the AA totaled \$191.3 million, or 17.3 percent of the total market share. According to the FDIC Deposit Market Share Report, FFB ranks second out of 16 deposit-taking institutions in the AA. The top five institutions, for deposit market share in the AA, are Iroquois Federal Savings and Loan, FFB, Old National, First Midwest Bank, and First Farmers Bank and Trust. These institutions account for 73.4 percent of deposits in the AA.

Competition for loans is also strong. Based on 2017 peer mortgage data, 155 lenders originated or purchased residential real estate loans in the AA. FFB ranked sixth, with 4.7 percent of the market share, by number of loans originated. The top five lenders are Catlin Bank, Iroquois Federal Savings and Loan, Quicken Loans, First Midwest Bank, and Amerifirst Financial Bank. These lenders account for 39.1 percent of the market share, by number of loans originated.

Based on 2016 peer small business loan data, the most recent information available, 43 lenders originated or purchased small business loans in the AA. The top five small business lenders are American Express, FFB, Capital One, Chase Bank, and First Farmers Bank & Trust. These lenders account for 51.5 percent of the market share, by number of loans originated. FFB accounts for 11.2 percent of the market share. Small farm data, also from 2016, shows 14 lenders competing in the AA. The top five lenders account for 90.6 percent of lending and includes First Farmers Bank & Trust, John Deere Financial, F.S.B, First Midwest, FFB, and MainSource. FFB accounts for 10.1 percent of loans.

## Employment and Economic Factors

According to the Bureau of Labor Statistics, the average annual unemployment rate for Danville MSA AA improved during the review period. The average annual unemployment rate is above the unemployment rate for the state of Illinois during the review period due to job losses in the manufacturing sector. The table below summarizes the average annual unemployment rate for the state and Vermilion County.

<b>Average Annual Unemployment Rates</b>			
	<b>2015</b>	<b>2016</b>	<b>2017</b>
State of Illinois	6.0%	5.8%	5.0%
Vermilion County	7.1%	7.1%	6.3%

*Source: Bureau of Labor Statistics; Not Seasonally Adjusted*

The leading industries in the area are manufacturing and health services according to the October 2017 Moody's Analytics report. The top five employers are the school district, two medical facilities, Walgreen's Accounting Office, McClane Midwest (a distributor for convenience stores), and Quaker Oats.

According to the 2010 U.S. Census, the total population of the AA was 81,625, with 14.6 percent of families living below the poverty level. Low-income families represent 21.7 percent of families in the AA and moderate-income families represent 16.8 percent of families.

According to the 2015 ACS, the total population of the AA is 80,368, with 14.2 percent of families living below the poverty level.

### Housing

According to the 2010 US Census, 63.1 percent of housing in the AA was owner-occupied, 25.3 percent were rental properties, and 11.6 percent were vacant. In low-income CTs in the AA, 33.9 percent of houses were owner-occupied, 45.7 percent were renter occupied, and 20.5 percent were vacant. In moderate-income CTs, 50.2 percent of houses were owner-occupied, 36.2 percent were renter occupied, and 13.6 percent were vacant. Low- and moderate-income CTs accounted for 58.1 percent of multi-family housing units in the AA. The median age of the housing stock in the AA was 61 years and the median housing value is \$78,322.

According to the 2015 ASC, 60.3 percent of housing in the AA is owner-occupied, 27.1 percent are rental properties, and 12.6 percent are vacant. In low-income CTs in the AA, 41.2 percent of houses are owner-occupied, 46.4 percent are renter occupied, and 12.4 percent are vacant. In moderate-income CTs, 39.9 percent of houses are owner-occupied, 39.0 percent are renter occupied, and 21.1 percent are vacant. Low- and moderate-income CTs account for 42.0 percent of multi-family housing units in the AA. The median age of the housing stock in the AA is 61 years and the median housing value is \$78,136

### Community Contact

Community contacts were performed with an economic development organization and a community housing non-profit that serve the Danville MSA. Mixed income affordable housing is noted as a need in the area, as well as financing transitional housing, rental to homeownership opportunities, and educational programs. There is also a need to contribute to non-profit organizations and for banks to support workforce development, especially in the public high schools.

## Appendix D: Tables of Performance Data

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### Content of Standardized Tables

A separate set of tables is provided for each state. All multistate metropolitan areas are presented in one set of tables. References to the “bank” include activities of any affiliates that the bank provided for consideration (refer to appendix A: Scope of the Examination). For purposes of reviewing the lending test tables, the following are applicable: (1) purchased loans are treated as originations/purchases; (2) “aggregate” is the percentage of the aggregate number of reportable loans originated and purchased by all lenders in the MA/assessment area. Deposit data are compiled by the FDIC and are available as of June 30<sup>th</sup> of each year. Tables without data are not included in this PE. Tables are identified by both letters and numbers, which results from how they are generated in supervisory analytical systems. [Note: Do not renumber the tables.]

The following is a listing and brief description of the tables:

- Table 1. Lending Volume** - Presents the number and dollar amount of reportable loans originated and purchased by the bank over the evaluation period by MA/assessment area. Community development loans to statewide or regional entities or made outside the bank’s assessment area may receive positive CRA consideration. See Interagency Q&As \_\_.12 (i) - 5 and - 6 for guidance on when a bank may receive positive CRA consideration for such loans. Refer to the CRA section of the Compliance Policy intranet page for guidance on table placement.
- Table 1. Other Products** - Presents the number and dollar amount of any unreported category of loans originated and purchased by the bank over the evaluation period by MA/assessment area. Examples include consumer loans or other data that a bank may provide, at its option, concerning its lending performance. This is a two-page table that lists specific categories.
- Table O. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents aggregate peer data for the years the data is available.
- Table P. Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MA/assessment area. The table also presents aggregate peer data for the years the data is available.

- Table Q. Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of businesses (regardless of revenue size) throughout those geographies. Because small business data are not available for geographic areas smaller than counties, it may be necessary to compare bank loan data to aggregate data from geographic areas larger than the bank's assessment area.
- Table R. Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenue** - Compares the percentage distribution of the number of small loans (less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to the percentage distribution of businesses with revenues of \$1 million or less. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the business. The table also presents aggregate peer data for the years the data is available.
- Table S. Assessment Area Distribution of Loans to Farms by Income Category of the Geography** - The percentage distribution of the number of small loans (less than or equal to \$500,000) to farms originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. Because small farm data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.
- Table T. Assessment Area Distribution of Loans to Farms by Gross Annual Revenues** - Compares the percentage distribution of the number of small loans (less than or equal to \$500,000) originated and purchased by the bank to farms with revenues of \$1 million or less to the percentage distribution of farms with revenues of \$1 million or less. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the farm. The table also presents aggregate peer data for the years the data is available.
- Table U. Assessment Area Distribution of Consumer Loans by Income Category of the Geography (Optional)** – Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of households throughout those geographies.
- Table V. Assessment Area Distribution of Consumer Loans by Income Category of the Geography (Optional)** - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of households by income level in each MA/assessment area.



**Table 14. Qualified Investments** - Presents the number and dollar amount of qualified investments made by the bank in each MA/AA. The table separately presents investments made during prior evaluation periods that are still outstanding and investments made during the current evaluation period. Prior-period investments are reflected at their book value as of the end of the evaluation period. Current period investments are reflected at their original investment amount even if that amount is greater than the current book value of the investment. The table also presents the number and dollar amount of unfunded qualified investment commitments. In order to be included, an unfunded commitment must be legally binding and tracked and recorded by the bank's financial reporting system.

A bank may receive positive consideration for qualified investments in statewide/regional entities or made outside of the bank's assessment area. See Interagency Q&As \_\_.12 (i) - 5 and - 6 for guidance on when a bank may receive positive CRA consideration for such investments. Refer to the CRA section of the Compliance Policy intranet page for guidance on table placement.

**Table 15. Distribution of Branch Delivery System and Branch Openings/Closings** - Compares the percentage distribution of the number of the bank's branches in low-, moderate-, middle-, and upper-income geographies to the percentage of the population within each geography in each MA/AA. The table also presents data on branch openings and closings in each MA/AA.

**Tables of Performance Data**

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**State of Indiana**

**D-5 through D-13**

**State of Illinois**

**D-14 through D-22**

Table 1. Lending Volume

LENDING VOLUME		Geography: INDIANA						Evaluation Period: JANUARY 1, 2015 TO DECEMBER 31, 2016				
Assessment Area:	% of Rated Area Loans (#) in MA/AA*	Home Mortgage		Small Loans to Businesses		Small Loans to Farms		Community Development Loans**		Total Reported Loans		% of Rated Area Deposits in MA/AA***
		#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$(000's)	
<b>Full Review:</b>												
IN non-MSA AA	24.83	298	30,454	414	50,423	238	30,479	6	7,472	950	111,356	16.32
Terre Haute MSA AA	70.17	1,554	159,667	831	97,539	364	35,522	2	16,899	2,749	292,728	81.82
<b>Limited Review:</b>												
Evansville MSA AA	1.24	8	15,450	27	4,571	0	0	0	0	35	20,021	0.41
Indianapolis MSA AA	3.77	50	6,523	84	7,370	14	795	0	0	148	14,688	1.45

\* Loan Data as of December 31, 2016. Rated area refers to either state or multi-state MA rating area. 2017 loan data, excluding community development loans, was analyzed separately and not included in this table.

\*\* The evaluation period for Community Development Loans is from January 01, 2015 to December 31, 2017.

\*\*\* Deposit Data as of June 30, 2017. Rated Area refers to either the state, multi-state MA, or institution, as appropriate.

**Table O : Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography****January 1, 2015 –  
December 31, 2016**

Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
IN non-MSA AA	298	30,454	15.6	3,427	0.0	0.0	0.0	12.6	19.1	9.7	68.1	76.2	66.5	19.3	4.7	23.8	0.0	0.0	0.0	
Terre Haute MSA AA	1,554	159,667	81.4	3,843	4.7	2.9	2.2	12.2	8.9	10.1	59.3	56.0	57.5	23.8	32.2	30.2	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Evansville MSA AA	8	15,450	0.4	6,489	5.2	12.5	1.9	28.2	25.0	23.9	33.9	0.0	32.7	32.6	62.5	41.5	0.0	0.0	0.0	
Indianapolis MSA AA	50	6,523	2.6	1,227	0.0	0.0	0.0	17.0	34.0	14.8	83.0	66.0	85.2	0.0	0.0	0.0	0.0	0.0	0.0	
<b>Total</b>	<b>1,910</b>	<b>212,094</b>	<b>100.0</b>	<b>14,986</b>	<b>3.2</b>	<b>2.4</b>	<b>1.4</b>	<b>17.9</b>	<b>11.3</b>	<b>16.4</b>	<b>55.1</b>	<b>59.2</b>	<b>51.1</b>	<b>23.8</b>	<b>27.2</b>	<b>31.2</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	

Source: 2010 U.S. Census; 01/01/2015 - 12/31/2016 Bank Data, 2016 HMDA Aggregate Data, 2017 analyzed separately and not included in this table..

Due to rounding, totals may not equal 100.0

**Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Home Mortgage Loans				Low-Income Borrowers			Moderate-Income Borrowers			Middle-Income Borrowers			Upper-Income Borrowers			Not Available-Income Borrowers			
	#	\$	% of Total	Overall Market	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	% Families	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
IN non-MSA AA	153	14,119	16.2	3,005	18.5	16.3	9.5	18.8	20.9	18.1	22.5	26.8	22.2	40.2	31.4	31.5	0.0	4.6	18.7	
Terre Haute MSA AA	759	77,066	80.6	3,553	20.7	9.4	7.7	18.5	20.4	19.4	20.3	26.6	23.6	40.6	36.8	32.5	0.0	6.9	16.8	
<b>Limited Review:</b>																				
Evansville MSA AA	8	15,088	0.4	5,711	23.7	0.0	10.9	17.9	0.0	21.3	22.4	0.0	20.0	36.0	0.0	25.3	0.0	100.0	22.5	
Indianapolis MSA AA	26	3,637	2.8	1,059	21.9	3.8	13.1	20.8	19.2	23.9	23.6	15.4	21.2	33.7	46.2	25.3	0.0	15.4	16.5	
<b>Total</b>	<b>942</b>	<b>109,910</b>	<b>100.0</b>	<b>13,328</b>	<b>21.2</b>	<b>10.3</b>	<b>9.9</b>	<b>18.5</b>	<b>20.4</b>	<b>20.3</b>	<b>21.9</b>	<b>26.2</b>	<b>21.6</b>	<b>38.4</b>	<b>36.0</b>	<b>28.6</b>	<b>0.0</b>	<b>7.1</b>	<b>19.6</b>	

Source: 2010 U.S. Census; 01/01/2015 - 12/31/2016 Bank Data, 2015 HMDA Aggregate Data, 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

**Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
IN non-MSA AA	414	50,423	30.5	1,723	0.0	0.0	0.0	17.4	14.7	13.4	65.4	79.7	69.5	17.3	5.6	17.1	0.0	0.0	0.0	
Terre Haute MSA AA	831	97,539	61.3	1,704	15.1	16.1	17.3	11.0	10.8	10.6	53.8	52.6	50.0	20.2	20.5	22.1	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Evansville MSA AA	27	4,571	3.0	2,350	7.1	14.8	7.1	34.3	33.3	33.7	35.7	30.0	35.2	23.0	29.6	24.0	0.0	0.0	0.0	
Indianapolis MSA AA	84	7,370	6.2	400	0.0	0.0	0.0	22.4	23.8	20.8	77.6	76.2	79.3	0.0	0.0	0.0	0.0	0.0	0.0	
<b>Total</b>	<b>1,356</b>	<b>159,903</b>	<b>100.0</b>	<b>6,177</b>	<b>6.9</b>	<b>10.2</b>	<b>7.5</b>	<b>22.2</b>	<b>13.3</b>	<b>20.8</b>	<b>51.9</b>	<b>61.7</b>	<b>51.7</b>	<b>19.0</b>	<b>14.8</b>	<b>20.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data, 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

**Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
<b>Full Review:</b>											
IN non-MSA AA	414	50,423	30.5	1,723	78.8	69.8	49.3	4.5	30.2	16.7	0.0
Terre Haute MSA AA	831	97,539	61.3	1,704	75.6	63.2	41.0	6.0	36.8	18.4	0.0
<b>Limited Review:</b>											
Evansville MSA AA	27	4,571	2.0	2,350	73.9	70.4	39.2	8.5	29.6	17.7	0.0
Indianapolis MSA AA	84	7,370	6.2	400	81.0	76.2	45.8	3.8	23.8	15.3	0.0
<b>Total</b>	<b>1,356</b>	<b>159,903</b>	<b>100.0</b>	<b>6,177</b>	<b>76.2</b>	<b>66.2</b>	<b>42.9</b>	<b>6.3</b>	<b>33.9</b>	<b>17.5</b>	<b>0.0</b>

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data, 2017 analyzed separately and not included in this table..  
Due to rounding, totals may not equal 100.0

**Table S - Assessment Area Distribution of Loans to Farms by Income Category of the Geography** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Loans to Farms				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
IN non-MSA AA	238	30,479	38.6	555	0.0	0.0	0.0	4.1	4.2	2.5	80.7	93.7	88.6	15.2	2.1	8.8	0.0	0.0	0.0	
Terre Haute MSA AA	364	35,522	59.1	327	1.0	0.0	0.0	2.6	0.0	0.6	74.4	69.5	76.5	22.0	30.5	22.9	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Evansville MSA AA	0	0	0.0	29	0.5	0.0	0.0	22.1	0.0	6.9	39.4	0.0	34.5	38.1	0.0	58.6	0.0	0.0	0.0	
Indianapolis MSA AA	14	795	2.3	30	0.0	0.0	0.0	6.3	0.0	6.7	93.7	100.0	93.3	0.0	0.0	0.0	0.0	0.0	0.0	
<b>Total</b>	<b>616</b>	<b>66,796</b>	<b>100.0</b>	<b>941</b>	<b>0.4</b>	<b>0.0</b>	<b>0.0</b>	<b>6.6</b>	<b>1.6</b>	<b>2.1</b>	<b>74.0</b>	<b>79.5</b>	<b>82.9</b>	<b>19.1</b>	<b>18.8</b>	<b>15.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	

*Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data, 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0*



**Table T: Assessment Area Distribution of Loans to Farms by Gross Annual Revenues****January 1, 2015 – December 31, 2016**

Assessment Area:	Total Loans to Farms				Farms with Revenues <= 1MM			Farms with Revenues > 1MM		Farms with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	% Farms	% Bank Loans
<b>Full Review:</b>											
IN non-MSA AA	238	30,479	38.6	555	97.8	81.1	62.3	1.3	18.9	1.0	0.0
Terre Haute MSA AA	364	35,522	59.1	327	98.7	94.0	77.4	0.7	6.0	0.6	0.0
<b>Limited Review:</b>											
Evansville MSA AA	0	0	0.0	29	96.8	0.0	58.6	1.1	0.0	2.1	0.0
Indianapolis MSA AA	14	795	2.3	30	99.8	100.0	36.7	0.0	0.0	0.2	0.0
<b>Total</b>	<b>616</b>	<b>66,796</b>	<b>100.0</b>	<b>941</b>	<b>98.1</b>	<b>89.1</b>	<b>66.6</b>	<b>1.0</b>	<b>10.9</b>	<b>1.0</b>	<b>0.0</b>

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data. 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

Table 14. Qualified Investments

QUALIFIED INVESTMENTS		Geography: INDIANA				Evaluation Period: JULY 7, 2015 TO DECEMBER 31, 2017			
Assessment Area:	Prior Period Investments*		Current Period Investments		Total Investments			Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	\$(000's)	% of Total	#	\$(000's)
<b>Full Review:</b>									
IN non-MSA AA	1	932	21	23	22	955	37.06	0	0
Terre Haute MSA AA	1	711	54	557	55	1,268	49.20	1	25
<b>Limited Review:</b>									
Evansville MSA AA	0	0	4	3	4	3	0.12	0	0
Indianapolis MSA AA	1	350	2	1	3	351	13.62	0	0

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\* 'Prior Period Investments' means investments made in a previous period that are outstanding as of the examination date.

\*\* 'Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Table 15. Distribution of Branch Delivery System and Branch Openings/Closings

DISTRIBUTION OF BRANCH DELIVERY SYSTEM AND BRANCH OPENINGS/CLOSINGS Geography: INDIANA Evaluation Period: JULY 7, 2015 to DECEMBER 31, 2017																	
MA/Assessment Area:	Deposits	Branches						Branch Openings/Closings						Population			
	% of Rated Area Deposits in AA	# of Bank Branches	% of Rated Area Branches in AA	Location of Branches by Income of Geographies (%)				# of Branch Openings	# of Branch Closings	Net change in Location of Branches (+ or -)				% of Population within Each Geography			
				Low	Mod	Mid	Upp			Low	Mod	Mid	Upp	Low	Mod	Mid	Upp
<b>Full Review:</b>																	
IN non-MSA	16.32	9	27.27	0.00	11.11	77.78	11.11	0	2			-1	-1	0.00	14.02	63.85	22.13
Terre Haute MSA	81.82	22	66.67	0.00	9.09	68.18	22.73	0	1			-1		4.89	19.19	44.41	31.51
<b>Limited Review:</b>																	
Evansville MSA	0.41	1	3.03	0.00	0.00	0.00	100.0	0	0					14.02	25.65	33.18	26.86
Indianapolis MSA	1.45	1	3.03	0.00	0.00	100.0	0.00	0	0					0.00	16.32	83.68	0.00

Table 1. Lending Volume

LENDING VOLUME		Geography: ILLINOIS						Evaluation Period: JANUARY 1, 2015 TO DECEMBER 31, 2016				
Assessment Area:	% of Rated Area Loans (#) in MA/AA*	Home Mortgage		Small Loans to Businesses		Small Loans to Farms		Community Development Loans**		Total Reported Loans		% of Rated Area Deposits in MA/AA***
		#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$(000's)	
<b>Full Review:</b>												
Danville MSA AA	21.66	137	9,915	146	13,722	28	2,304	4	1,150	311	25,941	24.96
IL non-MSA AA	60.69	362	25,375	322	27,119	251	34,878	1	2,600	935	87,372	57.87
<b>Limited Review:</b>												
Bloomington MSA AA	7.74	43	5,805	48	5,383	18	2,886	2	3,142	109	14,074	6.49
Champaign MSA AA	9.91	69	19,756	72	11,197	0	0	1	3,633	141	30,953	10.68

\* Loan Data as of December 31, 2016. Rated area refers to either state or multi-state MA rating area. 2017 analyzed separately and not included in this table.

\*\* The evaluation period for Community Development Loans is from January 01, 2015 to December 31, 2016.

\*\*\* Deposit Data as of June 30, 2017. Rated Area refers to either the state, multi-state MA, or institution, as appropriate.

**Table O : Assessment Area Distribution of Home Mortgage Loans by Income Category of the Geography** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Home Mortgage Loans				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	% of Owner-Occupied Housing Units	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
Danville MSA AA	137	9,915	22.4	1,291	2.5	0.0	1.0	22.6	19.7	15.6	52.3	56.2	51.3	22.5	24.1	32.1	0.0	0.0	0.0	
IL-non MSA AA	362	25,375	59.2	4,626	0.2	0.0	0.1	17.4	16.0	16.3	77.6	78.5	77.9	4.8	5.5	5.8	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Bloomington MSA AA	43	5,805	7.0	6,202	0.7	2.3	0.8	13.7	9.3	9.3	58.0	53.5	56.8	27.7	34.9	33.0	0.0	0.0	0.1	
Champaign MSA AA	69	19,756	11.3	5,665	2.4	0.0	3.0	11.5	8.7	8.8	61.6	65.2	61.2	24.6	24.6	26.8	0.0	1.4	0.2	
<b>Total</b>	<b>611</b>	<b>60,851</b>	<b>100.0</b>	<b>18,264</b>	<b>1.0</b>	<b>0.2</b>	<b>1.3</b>	<b>15.3</b>	<b>15.5</b>	<b>11.1</b>	<b>68.3</b>	<b>70.2</b>	<b>63.8</b>	<b>15.5</b>	<b>13.9</b>	<b>23.7</b>	<b>0.0</b>	<b>0.2</b>	<b>0.1</b>	

Source: 2010 U.S. Census; 01/01/2015 - 12/31/2016 Bank Data, 2016 HMDA Aggregate Data, 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

<b>Table P: Assessment Area Distribution of Home Mortgage Loans by Income Category of the Borrower</b>																			<b>January 1, 2015 – December 31, 2016</b>		
	<b>Total Home Mortgage Loans</b>				<b>Low-Income Borrowers</b>			<b>Moderate-Income Borrowers</b>			<b>Middle-Income Borrowers</b>			<b>Upper-Income Borrowers</b>			<b>Not Available-Income Borrowers</b>				
<b>Assessment Area:</b>	<b>#</b>	<b>\$</b>	<b>% of Total</b>	<b>Overall Market</b>	<b>% Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>	<b>% Families</b>	<b>% Bank Loans</b>	<b>Aggregate</b>		
<b>Full Review:</b>																					
Danville MSA AA	137	9,915	22.4	1,291	21.1	9.5	8.6	17.7	23.4	22.4	21.0	26.3	22.2	40.2	34.3	33.0	0.0	6.6	13.9		
IL-non MSA AA	362	25,375	59.2	4,626	21.4	9.7	7.0	19.7	26.5	21.6	22.1	29.0	22.7	36.7	32.0	35.9	0.0	2.8	12.8		
<b>Limited Review:</b>																					
Bloomington MSA AA	43	5,805	9.8	6,202	18.4	9.3	11.9	16.6	14.0	20.4	23.8	27.9	21.5	41.2	41.9	30.6	0.0	9.7	15.6		
Champaign MSA AA	69	19,756	11.3	5,665	21.5	7.2	7.1	17.4	20.3	17.5	21.1	24.6	21.1	40.0	42.0	41.7	0.0	5.8	12.6		
<b>Total</b>	<b>611</b>	<b>60,851</b>	<b>100.0</b>	<b>18,264</b>	<b>20.8</b>	<b>9.3</b>	<b>8.8</b>	<b>18.3</b>	<b>24.2</b>	<b>19.8</b>	<b>22.1</b>	<b>27.8</b>	<b>21.8</b>	<b>38.9</b>	<b>34.4</b>	<b>35.7</b>	<b>0.0</b>	<b>4.3</b>	<b>13.9</b>		
<i>Source: 2010 U.S Census; 01/01/2015 - 12/31/2016 Bank Data, 2016 HMDA Aggregate Data, 2017 analyzed separately and not included in this table. Due to rounding, totals may not equal 100.0</i>																					

**Table Q: Assessment Area Distribution of Loans to Small Businesses by Income Category of the Geography** **January 1, 2015 – December 31, 2016**

Assessment Area:	Total Loans to Small Businesses				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
Danville MSA AA	146	13,722	24.8	692	3.3	0.0	2.3	32.8	31.5	30.6	44.0	43.2	45.2	19.9	25.3	21.8	0.0	0.0	0.0	
IL-non MSA AA	322	27,119	54.8	3,145	1.8	0.6	2.0	25.6	15.8	21.6	68.4	80.1	72.1	4.2	3.4	4.4	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Bloomington MSA AA	48	5,383	8.2	2,388	6.0	10.4	4.9	9.7	12.5	9.0	64.1	56.3	59.9	19.6	20.8	25.9	0.6	0.0	0.3	
Champaign MSA AA	72	11,197	12.2	2,329	11.4	12.5	10.2	18.4	16.7	15.9	46.0	36.1	46.0	23.3	31.9	27.1	1.0	2.8	0.8	
<b>Total</b>	<b>588</b>	<b>57,421</b>	<b>100.0</b>	<b>8,750</b>	<b>5.1</b>	<b>2.7</b>	<b>5.0</b>	<b>20.2</b>	<b>19.6</b>	<b>16.9</b>	<b>60.4</b>	<b>63.6</b>	<b>59.9</b>	<b>13.9</b>	<b>13.8</b>	<b>18.0</b>	<b>0.4</b>	<b>0.3</b>	<b>0.3</b>	

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data. 2017 analyzed separately and not included in this table.  
 Due to rounding, totals may not equal 100.0

**Table R: Assessment Area Distribution of Loans to Small Businesses by Gross Annual Revenues** **January 1, 2015 –  
December 31, 2016**

Assessment Area:	Total Loans to Small Businesses				Businesses with Revenues <= 1MM			Businesses with Revenues > 1MM		Businesses with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Businesses	% Bank Loans	Aggregate	% Businesses	% Bank Loans	% Businesses	% Bank Loans
<b>Full Review:</b>											
Danville MSA AA	146	13,722	24.8	692	74.1	83.6	43.9	5.3	16.4	20.6	0.0
IL-non MSA AA	322	27,119	54.8	3,145	75.0	80.7	46.6	5.3	19.3	19.7	0.0
<b>Limited Review:</b>											
Bloomington MSA AA	48	5,383	8.2	2,388	75.5	75.0	44.8	5.7	25.0	18.8	0.0
Champaign MSA AA	72	11,197	12.2	2,329	73.6	72.2	43.7	5.7	27.8	20.7	0.0
<b>Total</b>	<b>588</b>	<b>57,421</b>	<b>100.0</b>	<b>8,750</b>	<b>74.6</b>	<b>79.9</b>	<b>45.0</b>	<b>5.5</b>	<b>20.1</b>	<b>19.9</b>	<b>0.0</b>

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data. 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0



**Table S - Assessment Area Distribution of Loans to Farms by Income Category of the Geography** **January 1, 2015 –  
December 31, 2016**

Assessment Area:	Total Loans to Farms				Low-Income Tracts			Moderate-Income Tracts			Middle-Income Tracts			Upper-Income Tracts			Not Available-Income Tracts			
	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	Aggregate	
<b>Full Review:</b>																				
Danville MSA AA	28	2,304	9.4	137	0.0	0.0	0.0	8.1	0.0	2.2	77.8	89.3	78.8	14.1	10.7	19.0	0.0	0.0	0.0	
IL-non MSA AA	251	34,878	84.5	1,028	0.0	0.0	0.0	6.2	1.6	3.0	90.5	91.6	94.6	3.2	6.8	2.4	0.0	0.0	0.0	
<b>Limited Review:</b>																				
Bloomington MSA AA	18	2,886	6.1	408	0.5	0.0	0.2	3.6	0.0	1.0	80.5	100.0	83.1	15.3	0.0	15.7	0.2	0.0	0.0	
Champaign MSA AA	0	0	0.0	127	2.2	0.0	0.0	5.2	0.0	0.8	82.6	0.0	89.0	10.0	0.0	9.4	0.0	0.0	0.8	
<b>Total</b>	<b>297</b>	<b>40,068</b>	<b>100.0</b>	<b>1,764</b>	<b>0.4</b>	<b>0.0</b>	<b>0.1</b>	<b>5.4</b>	<b>1.3</b>	<b>2.2</b>	<b>85.9</b>	<b>91.9</b>	<b>89.8</b>	<b>8.2</b>	<b>6.7</b>	<b>7.9</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data, 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

**Table T: Assessment Area Distribution of Loans to Farms by Gross Annual Revenues****January 1, 2015 –  
December 31, 2016**

Assessment Area:	Total Loans to Farms				Farms with Revenues <= 1MM			Farms with Revenues > 1MM		Farms with Revenues Not Available	
	#	\$	% of Total	Overall Market	% Farms	% Bank Loans	Aggregate	% Farms	% Bank Loans	% Farms	% Bank Loans
<b>Full Review:</b>											
Danville MSA AA	28	2,304	9.4	137	99.1	96.4	61.3	0.9	7.1	0.0	0.0
IL-non MSA AA	251	34,878	84.5	1,028	99.1	91.2	62.5	0.4	8.8	0.5	0.0
<b>Limited Review:</b>											
Bloomington MSA AA	18	2,886	6.1	408	97.5	100.0	70.3	1.1	0.0	1.4	0.0
Champaign MSA AA	0	0	0.0	127	97.2	0.0	57.5	1.1	0.0	1.8	0.0
<b>Total</b>	<b>297</b>	<b>40,068</b>	<b>100.0</b>	<b>1,764</b>	<b>98.6</b>	<b>92.3</b>	<b>63.2</b>	<b>0.6</b>	<b>7.7</b>	<b>0.8</b>	<b>0.0</b>

Source: 2016 D&B Data; 01/01/2015 - 12/31/2016 Bank Data; 2016 CRA Aggregate Data. 2017 analyzed separately and not included in this table.  
Due to rounding, totals may not equal 100.0

Table 14. Qualified Investments

QUALIFIED INVESTMENTS		Geography: ILLINOIS				Evaluation Period: JULY 7, 2015 TO DECEMBER 31, 2017			
Assessment Area:	Prior Period Investments*		Current Period Investments		Total Investments			Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	\$(000's)	% of Total	#	\$(000's)
<b>Full Review:</b>									
Danville MSA AA	0	0	7	33	7	33	3.26	0	0
IL non-MSA AA	1	258	24	713	25	971	95.95	0	0
<b>Limited Review:</b>									
Bloomington MSA AA	0	0	7	6	7	6	0.59	0	0
Champaign MSA AA	0	0	3	2	3	2	0.20	0	0

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\* 'Prior Period Investments' means investments made in a previous period that are outstanding as of the examination date.

\*\* 'Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

Table 15. Distribution of Branch Delivery System and Branch Openings/Closings

DISTRIBUTION OF BRANCH DELIVERY SYSTEM AND BRANCH OPENINGS/CLOSINGS Geography: ILLINOIS Evaluation Period: JULY 7, 2015 to DECEMBER 31, 2017																		
MA/Assessment Area:	Deposits	Branches						Branch Openings/Closings						Population				
	% of Rated Area Deposits in AA	# of Bank Branches	% of Rated Area Branches in AA	Location of Branches by Income of Geographies (%)				# of Branch Openings	# of Branch Closings	Net change in Location of Branches (+ or -)				% of Population within Each Geography				
				Low	Mod	Mid	Upp			Low	Mod	Mid	Upp	Low	Mod	Mid	Upp	
<b>Full Review:</b>																		
Danville MSA	24.96	6	18.75	0.00	33.33	33.33	33.33	0	1			-1			4.27	18.64	47.21	29.89
IL non-MSA	57.87	19	59.38	5.26	42.11	36.84	15.79	0	1				-1		0.50	17.91	68.14	11.89
<b>Limited Review:</b>																		
Bloomington MSA	6.49	3	9.38	0.00	0.00	100.0	0.00	0							6.40	12.06	55.08	26.47
Champaign MSA	10.68	4	12.50	0.00	0.00	50.00	50.00	0	1				-1		14.26	16.77	43.58	19.99

